

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Augusta Apartments(agap)									
Call (Qualified)									
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/21/2026	RENTCafe Reach SEO	Canceled Guest	Auto-linked call.	
		p0109884	Neff, William	Laurie Cervantes	03/31/2026	Property Website	Canceled Guest	Auto-linked call.	
			Neff, Laura						
		p0113942	G, COREY	Laurie Cervantes	03/24/2026	Rentcafe Reach PPC	Canceled Guest	LC - Called prospect - Left VM with tour invitation and availability	
		p0113320	Lasker, Zachary	Laurie Cervantes	03/24/2026	Property Website	Canceled Guest	LC -Reached out to prospect - tour missed yesterday - call went to VM - VM left.	
		p0113768	om, Sam	Laurie Cervantes	03/24/2026	Zillow	Canceled Guest	LC - Reached out to prospect-Call went to VM - message left with availability and tour invitation.	
		p0113942	G, COREY	Laurie Cervantes	03/23/2026	Rentcafe Reach PPC	Canceled Guest		
		p0113942	G, COREY	Laurie Cervantes	03/23/2026	Rentcafe Reach PPC	Canceled Guest	First contact	
		p0113942	G, COREY	Laurie Cervantes	03/23/2026	Rentcafe Reach PPC	Canceled Guest	Auto-linked call.	
		p0114311	DONOVAN, RICHARD	Laurie Cervantes	03/28/2026	Rentcafe Reach PPC	Canceled Guest		
		p0114311	DONOVAN, RICHARD	Laurie Cervantes	03/30/2026	Rentcafe Reach PPC	Canceled Guest	First contact	
		p0112581	Alanazi, Majed	Laurie Cervantes	03/04/2026	Rentcafe Reach PPC	Canceled Guest	Auto-linked call.	
		p0112234	GUAJARDO, CYNTHIA	Romil Ygot	03/03/2026	Rentcafe Reach PPC	Canceled Guest	RY- Called no answer tried to sent a text message but guest did not OPT in	
		p0112686	Landa, Stephanie	Romil Ygot	03/03/2026	RENTCafe Reach SEO	Canceled Guest	RY -2nd attempt Contacted by phone, no answer. Left voicemail and sent follow-up email regarding leasing options. Did not opt-in for text	
		p0112734	Coleman, George	Romil Ygot	03/03/2026	Zillow	Canceled Guest	RY --1st attempt Contacted by phone, no answer. Left voicemail and sent follow-up email and text regarding leasing options.	
		p0112764	Pham, Huynh Khanh Vy	Romil Ygot	03/03/2026	Property Website	Canceled Guest	RY -1st attempt Contacted by phone, no answer. Line rang continuously until disconnected; no option to leave a voicemail. Sent follow-up email and text regarding leasing options.	
		p0112581	Alanazi, Majed	Romil Ygot	03/03/2026	Rentcafe Reach PPC	Canceled Guest	RY-2nd attempt Called phone, no answer. Voicemail full/not set up. Sent follow-up email regarding leasing options as an alternative.	
		p0113958	CARTIER, AUTUMN	Laurie Cervantes	03/24/2026	RENTCafe Reach SEO	Canceled Guest	LC - Called prospect - call went to VM - left availability, promotions and an invitation to tour.	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Call (Qualified)									
		p0114055	Phone, Zillow	Portal	03/24/2026	Zillow	Canceled Guest	First Contact - https://www.zillow.com/rental-manager-api/api/v1/users/listingConversation/streamPhoneRecording?listingAlias=3bt72996bwx9c&callGUID=CAe84ff2450b03a9981645b29c14cff61c	
		p0114223	Arif, CHIA	Laurie Cervantes	03/30/2026	RENTCafe Reach SEO	Canceled Guest	LC - Returned call from Saturday - he is looking for immediate, I gave him D29 for an option for \$1,599 a month and one month free split over two months. He will discuss with his finance and let me know.	
		p0113189	Stone, REBECCA	Laurie Cervantes	03/08/2026	RENTCafe Reach SEO	Canceled Guest		
		p0113189	Stone, REBECCA	Laurie Cervantes	03/09/2026	RENTCafe Reach SEO	Canceled Guest	LC- Missed call	
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/09/2026	Zillow	Denied	Auto-linked call.	
		p0113202	Phone, Goma	None Specified	03/09/2026	Zillow	Canceled Guest		
		p0113202	Phone, Goma	Portal	03/09/2026	Zillow	Canceled Guest	First Contact - https://www.zillow.com/rental-manager-api/api/v1/users/listingConversation/streamPhoneRecording?listingAlias=3bt72996bwx9c&callGUID=CA69f26340eff409c2f73f20a9c18c0a46	
		p0113202	Phone, Goma	Laurie Cervantes	03/09/2026	Zillow	Canceled Guest	Auto-linked call.	
		p0113203	Provided no message, Not	Laurie Cervantes	03/09/2026	RENTCafe Reach SEO	Canceled Guest		
		p0113203	Provided no message, Not	Laurie Cervantes	03/09/2026	RENTCafe Reach SEO	Canceled Guest	First contact	
		p0113090	Understand, Couldn't	Laurie Cervantes	03/09/2026	RENTCafe Reach SEO	Canceled Guest	LC - Called through my cell phone - did not opt in for text.	
		p0113202	Phone, Goma	Laurie Cervantes	03/09/2026	Zillow	Canceled Guest	Auto-linked call.	
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/09/2026	Zillow	Denied	Auto-linked call.	
		p0112725	Pearson, Eva	Laurie Cervantes	03/04/2026	RENTCafe Reach SEO	Denied	LC - She is really interested in the two bedroom and would like to see first \$1599.	
			Pearson, Bessie						
		p0112403	Lake, Mark	Laurie Cervantes	03/04/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out to speak to him about the den status. Left him a VM and will try again tomorrow.	
		p0112752	Drones, Mariah	Laurie Cervantes	03/04/2026	RENTCafe Reach SEO	Canceled Guest	LC - Called prospect call went straight to VM - left information on availability and a tour invitation.	
		p0112264	Regnier, Grace	Romil Ygot	03/04/2026	RENTCafe Reach SEO	Canceled Guest	RY -2nd attempt Contacted by phone, no answer. Left voicemail and sent follow-up email regarding leasing options. Did not opt-in for text	

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From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Call (Qualified)									
		p0112234	GUAJARDO, CYNTHIA	Romil Ygot	03/04/2026	Rentcafe Reach PPC	Canceled Guest	RY- 2nd attempt Called no answer tried to sent a text message but guest did not OPT in	
		p0112686	Landa, Stephanie	Romil Ygot	03/04/2026	RENTCafe Reach SEO	Canceled Guest	RY --2nd attempt Contacted by phone, no answer. Left voicemail and sent follow-up email and text regarding leasing options.	
		p0112686	Landa, Stephanie	Laurie Cervantes	03/02/2026	RENTCafe Reach SEO	Canceled Guest	Auto-linked call.	
		p0112234	GUAJARDO, CYNTHIA	Romil Ygot	03/07/2026	Rentcafe Reach PPC	Canceled Guest	RY 2nd attempt -Called phone, no answer; went straight to VM. Left message regarding leasing. No text opt-in.	
		p0112734	Coleman, George	Romil Ygot	03/07/2026	Zillow	Canceled Guest	RY -2nd attempt Contacted by phone, no answer. Left voicemail and sent follow-up email regarding leasing options. Did not opt-in for text	
		p0112581	Alanazi, Majed	Romil Ygot	03/07/2026	Rentcafe Reach PPC	Canceled Guest	RY --2nd attempt Contacted by phone, no answer. Left voicemail and sent follow-up email and text regarding leasing options.	
		p0112483	Rodriguez, Laura	Romil Ygot	03/07/2026	Zillow	Canceled Guest	RY -2nd attempt Contacted by phone, no answer. Left voicemail and sent follow-up email regarding leasing options. Did not opt-in for text	
		p0113090	Understand, Couldn't	Romil Ygot	03/07/2026	RENTCafe Reach SEO	Canceled Guest	RY- Called no answer sent a text message	
		p0113092	Provided, Not	Romil Ygot	03/07/2026	RENTCafe Reach SEO	Canceled Guest	RY- Called no answer sent a text message	
		p0113093	Provided, Not	Romil Ygot	03/07/2026	RENTCafe Reach SEO	Canceled Guest	RY- Called no answer sent a text message	
		p0113202	Phone, Goma	Laurie Cervantes	03/11/2026	Zillow	Canceled Guest	LC - Reached out to prospect. Gave address - tomorrow at 130 name is Goma move in by 7th April. Budget \$1300 to \$1400	
		p0112483	Rodriguez, Laura	Laurie Cervantes	03/05/2026	Zillow	Canceled Guest	LC-Let her know that yes we have elevators. She was in a meeting and asked to call me back she also mentioned that she had called but I had not returned her call but I have gotten no sign of any calls from her via active answer or otherwise. Told her I was here until 6 to please call me back.	
		p0112912	Tan, Cai Chin	Laurie Cervantes	03/05/2026	Rentcafe Reach PPC	Canceled Guest	LC - Called prospect - call went to VM left availability information and current promotions.	
		p0112403	Lake, Mark	Laurie Cervantes	03/11/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out by phone - call eventually went to VM - left message inquiring about his search.	

Traffic Detail

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From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Call (Qualified)									
		p0112752	Drones, Mariah	Romil Ygot	03/03/2026	RENTCafe Reach SEO	Canceled Guest	RY --1st attempt Contacted by phone, no answer. Left voicemail and sent follow-up email and text regarding leasing options.	
		p0030623	Patil Locator, Sheela	Laurie Cervantes	03/06/2026	Internet Search Organic	Canceled Guest		
		p0113090	Understand, Couldn't	Laurie Cervantes	03/06/2026	RENTCafe Reach SEO	Canceled Guest		
		p0113090	Understand, Couldn't	Laurie Cervantes	03/06/2026	RENTCafe Reach SEO	Canceled Guest	LC - Returned call = Call went to VM - Left her details about A46 - she wants an apartment with no carpet. A46 is all I have available right now.	
		p0113092	Provided, Not	Laurie Cervantes	03/06/2026	RENTCafe Reach SEO	Canceled Guest		
		p0113092	Provided, Not	Laurie Cervantes	03/06/2026	RENTCafe Reach SEO	Canceled Guest	LC - Returned call he was looking for a studio size apartment home gave him information on 2151,	
		p0113093	Provided, Not	Laurie Cervantes	03/04/2026	RENTCafe Reach SEO	Canceled Guest		
		p0113093	Provided, Not	Laurie Cervantes	03/06/2026	RENTCafe Reach SEO	Canceled Guest	LC - Returned call - LVM with availability and promotion information. Name was not on recording.	
		p0112483	Rodriguez, Laura	Laurie Cervantes	03/06/2026	Zillow	Canceled Guest	LC - Returned call - MB was full and couldn't leave message.	
		p0112939	Garay, Alba	Laurie Cervantes	03/06/2026	Rentcafe Reach PPC	Canceled Guest	LC =	
		p0113202	Phone, Goma	Laurie Cervantes	03/09/2026	Zillow	Canceled Guest	LC - Try to call in the morning	
		p0112483	Rodriguez, Laura	Laurie Cervantes	03/10/2026	Zillow	Canceled Guest	LC - Reach out last time - once again she asked if she could phone me back she was with someone and stated again she had been trying to reach me but there are no messages -	
		p0112686	Landa, Stephanie	Laurie Cervantes	03/10/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out to her and call went straight to VM - left message inquiring about her apartment search. Will cancel if no response - declined text.	
		p0113189	Stone, REBECCA	Laurie Cervantes	03/10/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out to prospect - recording see if they are available after recording name. Call went dead on their end.	
		p0113090	Understand, Couldn't	Laurie Cervantes	03/10/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out to prospect call went to VM message left and will cancel as we have returned the call now three times and texted once.	
		p0112264	Regnier, Grace	Laurie Cervantes	03/10/2026	RENTCafe Reach SEO	Canceled Guest	LC - Called prospect - call eventually went to VM - will cancel now if no response.	
		p0112234	GUAJARDO, CYNTHIA	Romil Ygot	03/10/2026	Rentcafe Reach PPC	Canceled Guest	RY- 2nd attempt Called no answer tried to sent a text message but guest did not OPT in	

Traffic Detail

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From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Call (Qualified)									
		p0112581	Alanazi, Majed	Romil Ygot	03/10/2026	Rentcafe Reach PPC	Canceled Guest	RY --2nd attempt Contacted by phone, no answer. Left voicemail and sent follow-up email and text regarding leasing options.	
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/10/2026	Zillow	Denied	Auto-linked call.	
		p0113202	Phone, Goma	Laurie Cervantes	03/10/2026	Zillow	Canceled Guest	LC - Reached out to prospect and call went to VM - left availability and promotion information.	
		p0112912	Tan, Cai Chin	Laurie Cervantes	03/10/2026	Rentcafe Reach PPC	Canceled Guest	LC - Reached out to prospect - via my Google number on my cell - LV with availability and promotions.	
		p0113203	Provided no message, Not	Laurie Cervantes	03/10/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out to prospect - Left promotions and availability.	
		p0112752	Drones, Mariah	Laurie Cervantes	03/10/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out to her and the call went to VM - inquired if she was still interested in A46, if she had any questions I could assist with - with the application process.	
		p0113202	Phone, Goma	Romil Ygot	03/13/2026	Zillow	Canceled Guest	RY- Called no answer tried to sent a text message but guest did not OPT in	
		p0112939	Garay, Alba	Romil Ygot	03/13/2026	Rentcafe Reach PPC	Canceled Guest	RY --1st attempt Contacted by phone, no answer. Left voicemail and sent follow-up email and text regarding leasing options.	
		p0113168	Alvarez, Alexander	Romil Ygot	03/13/2026	Zillow	Denied	RY-2nd attempt -Called phone, no direct answer. Spoke with an AI assistant; transfer unavailable. Left verbal message and emailed leasing deck.	
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/11/2026	Zillow	Denied	LC - Sent text with previous photos of A46 \$1,349 \$500 off	
		p0113374	RANKIN, Chris A1 Installations	Laurie Cervantes	03/12/2026	RENTCafe Reach SEO	Canceled Guest	First contact	
		p0113374	RANKIN, Chris A1 Installations	Laurie Cervantes	03/12/2026	RENTCafe Reach SEO	Canceled Guest		
		p0113168	Alvarez, Alexander	Romil Ygot	03/12/2026	Zillow	Denied	RY --1st attempt Contacted by phone, no answer. Left voicemail and sent follow-up email and text regarding leasing options.	
		p0113202	Phone, Goma	Romil Ygot	03/12/2026	Zillow	Canceled Guest	RY- 1st attempt Called no answer tried to sent a text message but guest did not OPT in	
		p0112483	Rodriguez, Laura	Romil Ygot	03/12/2026	Zillow	Canceled Guest	RY -2nd attempt Contacted by phone, no answer. Left voicemail and sent follow-up email regarding leasing options. Did not opt-in for text	
		p0112403	Lake, Mark	Romil Ygot	03/12/2026	RENTCafe Reach SEO	Canceled Guest	RY --1st attempt Contacted by phone, no answer. Left voicemail and sent follow-up email and text regarding leasing options.	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Call (Qualified)									
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/17/2026	Zillow	Denied	Auto-linked call.	
		p0113645	FULLER, LINDA	None Specified	03/17/2026	Zillow	Canceled Guest		
		p0113645	FULLER, LINDA	Portal	03/17/2026	Zillow	Canceled Guest	First Contact - https://www.zillow.com/rental-manager-api/api/v1/users/listingConversation/streamPhoneRecording?listingAlias=3bt72996bwx9c&callGUID=CAAd69384e7f24f0c7e6f5efa34897e3075	
		p0110132	Novy, Jared	Romil Ygot	03/18/2026	Property Website	Canceled Guest	RY-2nd attempt Called phone, no answer. Voicemail full/not set up. Sent follow-up email regarding leasing options as an alternative.	
		p0113645	FULLER, LINDA	Romil Ygot	03/18/2026	Zillow	Canceled Guest	RY- 1st attempt Called no answer tried to sent a text message but guest did not OPT in	
		p0112306	Lozano, Omar	Romil Ygot	03/18/2026	Zillow	Canceled Guest	RY -2nd attempt - Contacted by phone, no answer. Line rang continuously until disconnected; no option to leave a voicemail. Sent follow-up email and text regarding leasing options.	
		p0104184	ALI, Mohammad	Romil Ygot	03/18/2026	Reply	Canceled Guest	RY-2nd attempt Called phone, no answer. Voicemail full/not set up. Sent follow-up email regarding leasing options as an alternative. [Merged From p0111739]	
		p0112939	Garay, Alba	Romil Ygot	03/18/2026	RentCafe Reach PPC	Canceled Guest	RY --2nd attempt Contacted by phone, no answer. Left voicemail and sent follow-up email and text regarding leasing options.	
		p0112483	Rodriguez, Laura	Laurie Cervantes	03/10/2026	Zillow	Canceled Guest	LC - She called I missed you call. - Called her back and went over information about D29 \$1,599 a month one month free split over two months - move in March would have half off of April and half off of May. Went over amenities with her. Call was disconnected through my cell phone - she said music came on ? I called her again and she carried on about trying to get ahold of me for two weeks. around 5 pm walk in shower. Tomorrow - or Thursday.	
		p0113720	MCGARITY, MARY	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Canceled Guest		
		p0113720	MCGARITY, MARY	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Canceled Guest		
		p0113720	MCGARITY, MARY	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Canceled Guest		
		p0113720	MCGARITY, MARY	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Canceled Guest	First contact	
		p0103037	9.22, Missed Monday Call	Laurie Cervantes	03/18/2026	Property Website	Canceled Guest		

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From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Call (Qualified)									
		p0113202	Phone, Goma	Romil Ygot	03/14/2026	Zillow	Canceled Guest	RY-2nd attempt Called no answer tried to sent a text message but guest did not OPT in	
		p0113168	Alvarez, Alexander	Romil Ygot	03/14/2026	Zillow	Denied	RY --2nd attempt Contacted by phone, no answer. Left voicemail and sent follow-up email and text regarding leasing options.	
		p0112939	Garay, Alba	Romil Ygot	03/14/2026	Rentcafe Reach PPC	Canceled Guest	RY --2nd attempt Contacted by phone, no answer. Left voicemail and sent follow-up email and text regarding leasing options.	
		p0112725	Pearson, Eva	Romil Ygot	03/18/2026	RENTCafe Reach SEO	Denied	RY - Contacted by phone, no answer. Left voicemail and sent follow-up email and text regarding leasing options.	
		p0112725	Pearson, Bessie Pearson, Eva	Romil Ygot	03/14/2026	RENTCafe Reach SEO	Denied	RY -2nd attempt - Contacted by phone, no answer. Line rang continuously until disconnected; no option to leave a voicemail. Sent follow-up email and text regarding leasing options.	
		p0113556	Pearson, Bessie Not provided, Sunny (female)	Laurie Cervantes	03/15/2026	RENTCafe Reach SEO	Canceled Guest		
		p0113556	Not provided, Sunny (female)	Laurie Cervantes	03/16/2026	RENTCafe Reach SEO	Canceled Guest	First contact	
		p0110132	Novy, Jared	Romil Ygot	03/14/2026	Property Website	Canceled Guest	RY -2nd attempt - Contacted by phone, no answer. Line rang continuously until disconnected; no option to leave a voicemail. Sent follow-up email and text regarding leasing options.	
		p0113683	GUILLEN, JAVIER	None Specified	03/18/2026	Zillow	Canceled Guest		
		p0113683	GUILLEN, JAVIER	Portal	03/18/2026	Zillow	Canceled Guest	First Contact - https://www.zillow.com/rental-manager-api/api/v1/users/listingConversation/streamPhoneRecording?listingAlias=3bt72996bwx9c&callGUID=CAefb6094a62575bb2f87028a567d90ab1	
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/16/2026	Zillow	Denied	Auto-linked call.	
		p0112939	Garay, Alba	Romil Ygot	03/17/2026	Rentcafe Reach PPC	Canceled Guest	RY --2nd attempt Contacted by phone, no answer. Left voicemail and sent follow-up email and text regarding leasing options.	
		p0113556	Not provided, Sunny (female)	Romil Ygot	03/17/2026	RENTCafe Reach SEO	Canceled Guest	RY-1st attempt Called no answer tried to sent a text message but guest did not OPT in	

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Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Call (Qualified)									
		p0113537	Jones, Dequesia	Romil Ygot	03/17/2026	RENTCafe Reach SEO	Denied	RY - Spoke with the guest and sent the application to the email and encourage to lease with us- Agreed to received the email application for now to review-she already completed the video virtual tour and would like to consider things first	
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Canceled Guest		
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Canceled Guest	First contact	
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/19/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out to prospect - Call went to VM - left VM with invite to tour and also left information on our availability.	
		p0113683	GUILLEN, JAVIER	Laurie Cervantes	03/19/2026	Zillow	Canceled Guest	LC - Reached out to prospect - Call went to VM - left information about our availability and an invite to tour.	
		p0113645	FULLER, LINDA	Laurie Cervantes	03/19/2026	Zillow	Canceled Guest	LC - Called prospect, call went to VM - message left with availability and tour invite.	
		p0112939	Garay, Alba	Laurie Cervantes	03/19/2026	Rentcafe Reach PPC	Canceled Guest	LC - Reached out to prospect - she is on vacation in Mexico for about three weeks to a month - will reach out to her when she returns.	
		p0113575	Bannis, Clesha	Romil Ygot	03/19/2026	Referral - Resident	Canceled Guest	RY -1st attempt Contacted by phone, no answer. Line rang continuously until disconnected; no option to leave a voicemail. Sent follow-up email and text regarding leasing options.	
		p0112725	Pearson, Eva	Romil Ygot	03/19/2026	RENTCafe Reach SEO	Denied	RY-2nd attempt Called phone, no answer. Voicemail full/not set up. Sent follow-up email regarding leasing options as an alternative.	
		p0113720	Pearson, Bessie MCGARITY, MARY	Romil Ygot	03/19/2026	RENTCafe Reach SEO	Canceled Guest	RY- 1st attempt Called no answer tried to sent a text message but guest did not OPT in	
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/19/2026	RENTCafe Reach SEO	Canceled Guest		
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/19/2026	RENTCafe Reach SEO	Canceled Guest	Auto-linked call.	
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/19/2026	RENTCafe Reach SEO	Canceled Guest	Auto-linked call.	
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/19/2026	RENTCafe Reach SEO	Canceled Guest	Auto-linked call.	
		p0113958	CARTIER, AUTUMN	Laurie Cervantes	03/23/2026	RENTCafe Reach SEO	Canceled Guest		
		p0113958	CARTIER, AUTUMN	Laurie Cervantes	03/23/2026	RENTCafe Reach SEO	Canceled Guest	LC - She used to live here in the 90s and currently has her home for sale.	
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/23/2026	RENTCafe Reach SEO	Canceled Guest	Auto-linked call.	
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/23/2026	RENTCafe Reach SEO	Canceled Guest	LC - Retuned call - She will be out on the 28th around 1030 AM	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Call (Qualified)									
		p0110132	Novy, Jared	Romil Ygot	03/19/2026	Property Website	Canceled Guest	RY -2nd attempt - Contacted by phone, no answer. Line rang continuously until disconnected; no option to leave a voicemail. Sent follow-up email and text regarding leasing options.	
		p0112725	Pearson, Eva	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Denied	LC - Called her about her processing application LVM	
		p0114055	Pearson, Bessie Phone, Zillow	Laurie Cervantes	03/27/2026	Zillow	Canceled Guest	LC - Reached out to prospect - Spanish speaker stated they are not looking for an apartment	
		p0114223	Arif, CHIA	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out to prospect - LVM with availability and promotions.	
		p0114203	LOPEZ, SOFIA	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest	Auto-linked call.	
		p0114314	Provided, No name	Laurie Cervantes	03/30/2026	RENTCafe Reach SEO	Canceled Guest		
		p0114314	Provided, No name	Laurie Cervantes	03/30/2026	RENTCafe Reach SEO	Canceled Guest	First contact	
		p0030623	Patil Locator, Sheela	Laurie Cervantes	03/27/2026	Internet Search Organic	Canceled Guest		
		p0114203	LOPEZ, SOFIA	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest		
		p0114203	LOPEZ, SOFIA	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest	LC - Works during the week - wants to tour - unsure on move date or floor plan of interest.	
		p0114209	Missed, Unknown	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest		
		p0114209	Missed, Unknown	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest		
		p0114209	Missed, Unknown	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest		
		p0114209	Missed, Unknown	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest	First contact	
		p0114223	Arif, CHIA	Laurie Cervantes	03/28/2026	RENTCafe Reach SEO	Canceled Guest	Auto-linked call.	
		p0114223	Arif, CHIA	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest		
		p0114223	Arif, CHIA	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest	First contact	
		p0075869	Miller, Patricia	Undefined Agent	03/25/2026	Zillow	Prospect	Auto-linked call.	
B1F-agap	C49-430	p0100781	Nguyen, Trung Pham, Vy	Laurie Cervantes	03/18/2026	Textbot	Resident	Auto-linked call.	
B1F-agap	C49-430	p0100781	Nguyen, Trung	Laurie Cervantes	03/06/2026	Textbot	Resident	LC - Link to pay deposit - asked about offers on website.	
B1F-agap	C49-430	p0100781	Pham, Vy Nguyen, Trung	Laurie Cervantes	03/10/2026	Textbot	Resident	LC - Called about the lease for C49	
B1F-agap	C49-430	p0100781	Pham, Vy Nguyen, Trung	Laurie Cervantes	03/10/2026	Textbot	Resident	Auto-linked call.	
B1F-agap	D29-240	p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/28/2026	RENTCafe Reach SEO	Canceled Guest	LC - Cancelled tour not feeling well.	
B1P-agap	C40-439	p0112725	Pearson, Eva Pearson, Bessie	Laurie Cervantes	03/25/2026	RENTCafe Reach SEO	Denied	Auto-linked call.	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Call (Qualified)									
B1P-agap	C40-439	p0112725	Pearson, Eva	Laurie Cervantes	03/25/2026	RENTCafe Reach SEO	Denied	Auto-linked call.	
B1P-agap	C40-439	p0112725	Pearson, Bessie						
B1P-agap	C40-439	p0112725	Pearson, Eva	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Denied	LC - No message	
B1P-agap	C40-439	p0112725	Pearson, Bessie						
B1P-agap	C40-439	p0112725	Pearson, Eva	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Denied	LC - Called while touring with someone - text sent	
B1P-agap	C40-439	p0112725	Pearson, Bessie						
Total Call (Qualified) Events				153					
Email (Qualified)									
		p0114396	Cortez, Angela	None Specified	03/31/2026	Zillow	Canceled Guest	Email Received	
		p0114396	Cortez, Angela	Portal	03/31/2026	Zillow	Canceled Guest	I am interested in Unit A34-315, 2 Bedrooms B2 floor plan and other available 2 Bedrooms. I'd like to schedule a viewing. Please let me know when this would be possible.	
		p0113670	Simmons, CYNTHIA	None Specified	03/21/2026	RENTCafe Reach SEO	Canceled Guest	User Registration Confirmation	
		p0114420	Matos, Jorge	None Specified	03/31/2026	Zillow	Prospect	Email Received	
		p0114420	Matos, Jorge	Portal	03/31/2026	Zillow	Prospect	I'm interested in your property.	
		p0114396	Cortez, Angela	Laurie Cervantes	03/31/2026	Zillow	Canceled Guest	Augusta Court Availability	
		p0114262	Bah, Aissatou	Laurie Cervantes	03/31/2026	Property Website	Canceled Guest	Augusta Court Availability	
		p0112734	Coleman, George	Laurie Cervantes	03/02/2026	Zillow	Canceled Guest	Augusta Court Availability	
		p0114369	Lagow, Illiyana	None Specified	03/31/2026	RENTCafe Reach SEO	Canceled Guest	New Appointment	
		p0113768	om, Sam	None Specified	03/23/2026	Zillow	Canceled Guest	Email Received	
		p0113768	om, Sam	Portal	03/23/2026	Zillow	Canceled Guest	I would like to schedule a tour. I am interested in:A34-315	
		p0075869	Miller, Patricia	Laurie Cervantes	03/23/2026	Zillow	Prospect	LC - DO NOT CONTACT PLEASE - She is moving in June and prefers a first floor but will take what we may have. I will continue to stay in touch with her as our availability changes.	
		p0113734	Jones, Deianna	None Specified	03/23/2026	Property Website	Canceled Guest	Identity Verification	
		p0113575	Bannis, Clesha	Laurie Cervantes	03/24/2026	Referral - Resident	Canceled Guest	Just checking in from Augusta Court!	
		p0113844	Baikoglu, Noel	None Specified	03/20/2026	Property Website	Canceled Guest	New Appointment	
		p0113798	Mims, Kenya	Laurie Cervantes	03/24/2026	RENTCafe Reach SEO	Canceled Guest	LC - Emailed her locator to see if we can reschedule.	
		p0113798	Mims, Kenya	Laurie Cervantes	03/24/2026	RENTCafe Reach SEO	Canceled Guest	Cancellation Confirmation	
		p0112725	Pearson, Eva	None Specified	03/30/2026	RENTCafe Reach SEO	Denied	Signing completed for Community Policies	
			Pearson, Bessie						

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Email (Qualified)									
		p0112725	Pearson, Eva	None Specified	03/30/2026	RENTCafe Reach SEO	Denied	Online Leasing Invitation	
			Pearson, Bessie						
		p0112725	Pearson, Eva	None Specified	03/30/2026	RENTCafe Reach SEO	Denied	Your Rental Application	
			Pearson, Bessie						
		p0112725	Pearson, Eva	None Specified	03/30/2026	RENTCafe Reach SEO	Denied	Your Rental Application - Additional Payment Confirmation	
			Pearson, Bessie						
		p0114225	reyes, luz	Laurie Cervantes	03/30/2026	Zillow	Canceled Guest	Auto-linked email.	
		p0100781	Nguyen, Trung	None Specified	03/01/2026	Textbot	Resident	Payment Failure	
			Pham, Vy						
		p0100781	Nguyen, Trung	None Specified	03/01/2026	Textbot	Resident	Your Rental Application	
			Pham, Vy						
		p0100781	Nguyen, Trung	None Specified	03/01/2026	Textbot	Resident	Your Rental Application - Additional Payment Confirmation	
			Pham, Vy						
		p0112764	Pham, Huynh Khanh Vy	None Specified	03/01/2026	Property Website	Canceled Guest	User Registration Confirmation	
		p0112734	Coleman, George	None Specified	03/01/2026	Zillow	Canceled Guest	Email Received	
		p0112734	Coleman, George	Portal	03/01/2026	Zillow	Canceled Guest	I'm interested in your property and would like to move forward. Can you send me an application for this property? Email: gcoleman373@gmail.com	
		p0112939	Garay, Alba	None Specified	03/04/2026	Rentcafe Reach PPC	Canceled Guest	Email Received	
		p0112939	Garay, Alba	None Specified	03/04/2026	Rentcafe Reach PPC	Canceled Guest	New Appointment	
		p0112686	Landa, Stephanie	Romil Ygot	03/03/2026	RENTCafe Reach SEO	Canceled Guest	Thank you for visiting!	
		p0112734	Coleman, George	Romil Ygot	03/03/2026	Zillow	Canceled Guest	Thank you for your inquiry!	
		p0112764	Pham, Huynh Khanh Vy	Romil Ygot	03/03/2026	Property Website	Canceled Guest	Thank you for your inquiry!	
		p0112581	Alanazi, Majed	Romil Ygot	03/03/2026	Rentcafe Reach PPC	Canceled Guest	Still looking for a new home?	
		p0113949	Nagy, Myles	Laurie Cervantes	03/24/2026	Drive By	Canceled Guest	Thank you for visiting Augusta Court.	
		p0113844	Baikoglu, Noel	Laurie Cervantes	03/24/2026	Property Website	Canceled Guest	Thank you for visiting Augusta Court !	
		p0114077	Hixson, Carrie	None Specified	03/25/2026	RENTCafe Reach SEO	Canceled Guest	Email Received	
		p0114225	reyes, luz	Laurie Cervantes	03/30/2026	Zillow	Canceled Guest	RE: Re: Augusta Court 985 Sq. Ft. Den	
		p0114225	reyes, luz	Laurie Cervantes	03/30/2026	Zillow	Canceled Guest	Auto-linked email.	
		p0112725	Pearson, Eva	None Specified	03/30/2026	RENTCafe Reach SEO	Denied	Application Pending Completion at Augusta Court Apartments	
			Pearson, Bessie						
		p0113949	Nagy, Myles	Laurie Cervantes	03/30/2026	Drive By	Canceled Guest	Just checking in from Augusta Court!	
		p0112764	Pham, Huynh Khanh Vy	Laurie Cervantes	03/02/2026	Property Website	Canceled Guest	Augusta Court Availability	
		p0112264	Regnier, Grace	Romil Ygot	03/04/2026	RENTCafe Reach SEO	Canceled Guest	Still Searching?	
		p0112686	Landa, Stephanie	Romil Ygot	03/04/2026	RENTCafe Reach SEO	Canceled Guest	Still Searching?	
		p0112912	Tan, Cai Chin	Laurie Cervantes	03/04/2026	Rentcafe Reach PPC	Canceled Guest	Augusta Court Availability	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Email (Qualified)									
		p0104184	ALI, Mohammad	Laurie Cervantes	03/04/2026	Reply	Canceled Guest	Augusta Court Updated Availability [Merged From p0111739]	
		p0111948	Hernandez, Elvia	Romil Ygot	03/07/2026	Referral - Resident	Canceled Guest	Still Searching?	
		p0112734	Coleman, George	Romil Ygot	03/07/2026	Zillow	Canceled Guest	Still Searching?	
		p0112581	Alanazi, Majed	Romil Ygot	03/07/2026	Rentcafe Reach PPC	Canceled Guest	Still Searching?	
		p0112483	Rodriguez, Laura	Romil Ygot	03/07/2026	Zillow	Canceled Guest	Still Searching?	
		p0112483	Rodriguez, Laura	Laurie Cervantes	03/07/2026	Zillow	Canceled Guest	Auto-linked email.	
		p0112264	Regnier, Grace	Laurie Cervantes	03/05/2026	RENTCafe Reach SEO	Canceled Guest	Augusta Court Updated Availability	
		p0112306	Lozano, Omar	Laurie Cervantes	03/05/2026	Zillow	Canceled Guest	Updated Availability for Augusta Court	
		p0107216	Gomez, Joel	Laurie Cervantes	03/05/2026	Zillow	Prospect	Hello from Augusta Court!	
		p0112725	Pearson, Eva	Laurie Cervantes	03/03/2026	RENTCafe Reach SEO	Denied	Thank you for visiting Augusta Court.	
			Pearson, Bessie						
		p0112912	Tan, Cai Chin	None Specified	03/04/2026	Rentcafe Reach PPC	Canceled Guest	User Registration Confirmation	
		p0112854	Swanson, Jaida	None Specified	03/03/2026	RENTCafe Reach SEO	Resident	User Registration Confirmation	
		p0112854	Swanson, Jaida	None Specified	03/03/2026	RENTCafe Reach SEO	Resident	Signing completed for RentPlus Addendum	
		p0112854	Swanson, Jaida	None Specified	03/03/2026	RENTCafe Reach SEO	Resident	Signing completed for Resident Qualification Acknowledgement2	
		p0112854	Swanson, Jaida	None Specified	03/03/2026	RENTCafe Reach SEO	Resident	Signing completed for Income Requirements for Residency	
		p0112854	Swanson, Jaida	None Specified	03/03/2026	RENTCafe Reach SEO	Resident	Signing completed for Privacy policy for Personal Information of Rental Applicants and Residents	
		p0112854	Swanson, Jaida	None Specified	03/03/2026	RENTCafe Reach SEO	Resident	Your Rental Application	
		p0112854	Swanson, Jaida	None Specified	03/03/2026	RENTCafe Reach SEO	Resident	ID Successfully Verified	
		p0112939	Garay, Alba	Laurie Cervantes	03/06/2026	Rentcafe Reach PPC	Canceled Guest	Appointment Rescheduled	
		p0113060	Holland, Ethan	None Specified	03/06/2026	Property Website	Canceled Guest	New Appointment	
		p0113060	Holland, Ethan	None Specified	03/06/2026	Property Website	Canceled Guest	Your appointment at Augusta Court Apartments has successfully been rescheduled	
		p0112581	Alanazi, Majed	Laurie Cervantes	03/09/2026	Rentcafe Reach PPC	Canceled Guest	Just checking in from Augusta Court!	
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/09/2026	Zillow	Denied	Augusta Court Apartment Homes	
		p0112686	Landa, Stephanie	Laurie Cervantes	03/13/2026	RENTCafe Reach SEO	Canceled Guest	Cancellation Confirmation	
		p0112581	Alanazi, Majed	Romil Ygot	03/10/2026	Rentcafe Reach PPC	Canceled Guest	Resort-style living near the Galleria is waiting for you	
		p0113168	Alvarez, Alexander	None Specified	03/08/2026	Zillow	Denied	Email Received	
		p0113168	Alvarez, Alexander	Portal	03/08/2026	Zillow	Denied	Hello, I'd like more information about Augusta Court Apartments.	
		p0100781	Nguyen, Trung Pham, Vy	None Specified	03/08/2026	Textbot	Resident	Payment Failure	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Email (Qualified)									
		p0100781	Nguyen, Trung Pham, Vy	None Specified	03/08/2026	Textbot	Resident	Payment Failure	
		p0112483	Rodriguez, Laura	Laurie Cervantes	03/09/2026	Zillow	Canceled Guest	RE: RE: Still Searching?	
		p0100781	Nguyen, Trung Pham, Vy	None Specified	03/09/2026	Textbot	Resident	Payment Failure	
		p0100781	Nguyen, Trung Pham, Vy	None Specified	03/09/2026	Textbot	Resident	Your Rental Application - Additional Payment Confirmation	
		p0100781	Nguyen, Trung Pham, Vy	None Specified	03/09/2026	Textbot	Resident	ID Successfully Verified	
		p0113320	Lasker, Zachary	None Specified	03/11/2026	Property Website	Canceled Guest	New Appointment	
		p0113320	Lasker, Zachary	Laurie Cervantes	03/11/2026	Property Website	Canceled Guest	Augusta Court Availability	
		p0112854	Swanson, Jaida	None Specified	03/03/2026	RENTCafe Reach SEO	Resident	Signing completed for Community Policies	
		p0113112	Manalang, Kenneth	None Specified	03/06/2026	RENTCafe Reach SEO	Canceled Guest	New Appointment	
		p0104184	ALI, Mohammad	Laurie Cervantes	03/10/2026	Reply	Canceled Guest	Auto-linked email. [Merged From p0111739]	
		p0112939	Garay, Alba	Romil Ygot	03/13/2026	Rentcafe Reach PPC	Canceled Guest	Still Searching?	
		p0113168	Alvarez, Alexander	Romil Ygot	03/13/2026	Zillow	Denied	Still Searching?	
		p0112939	Garay, Alba	Laurie Cervantes	03/13/2026	Rentcafe Reach PPC	Canceled Guest	Thank you for visiting Augusta Court.	
		p0113112	Manalang, Kenneth	Laurie Cervantes	03/13/2026	RENTCafe Reach SEO	Canceled Guest	Augusta Court Availability	
		p0113060	Holland, Ethan	Laurie Cervantes	03/13/2026	Property Website	Canceled Guest	Augusta Court Availability	
		p0113168	Alvarez, Alexander	Romil Ygot	03/12/2026	Zillow	Denied	Still Searching?	
		p0112483	Rodriguez, Laura	Romil Ygot	03/12/2026	Zillow	Canceled Guest	Still Searching?	
		p0112403	Lake, Mark	Romil Ygot	03/12/2026	RENTCafe Reach SEO	Canceled Guest	Thank you for your inquiry!	
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/12/2026	Zillow	Denied	Auto-linked email.	
		p0113168	Alvarez, Alexander	None Specified	03/12/2026	Zillow	Denied	Invitation For Online Leasing Login	
		p0113168	Alvarez, Alexander	None Specified	03/17/2026	Zillow	Denied	Online Leasing Invitation	
		p0112306	Lozano, Omar	Romil Ygot	03/18/2026	Zillow	Canceled Guest	Still Searching?	
		p0104184	ALI, Mohammad	Romil Ygot	03/18/2026	Reply	Canceled Guest	Still Searching? [Merged From p0111739]	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Email (Qualified)									
		p0112939	Garay, Alba	Romil Ygot	03/18/2026	Rentcafe Reach PPC	Canceled Guest	Let's Find the Perfect Time to Visit ?? Hi Alba, I just wanted to follow up and see if you had any questions about our community. We'd love the chance to show you around in person—it's the best way to get a feel for the property and see if it's the right fit for you. We're flexible and can work around your schedule. What day and time would be most convenient for you? Once you let us know, we'll reserve that slot and make sure everything is ready for your visit. Looking forward to welcoming you soon! Warm regards, Augusta Apartments This version adds a touch of enthusiasm, emphasizes the benefit of visiting, and reassures the client that scheduling is easy and flexible. Would you like me to also create a shorter, text-style version (like for SMS follow-up) that's more casual but still persuasive?	
		p0113537	Jones, Dequesia	None Specified	03/18/2026	RENTCafe Reach SEO	Denied	Identity Verification	
		p0113734	Jones, Deianna	None Specified	03/19/2026	Property Website	Canceled Guest	User Registration Confirmation	
		p0113734	Jones, Deianna	None Specified	03/19/2026	Property Website	Canceled Guest	Signing completed for RentPlus Addendum	
		p0113734	Jones, Deianna	None Specified	03/19/2026	Property Website	Canceled Guest	Signing completed for Resident Qualification Acknowledgement2	
		p0113734	Jones, Deianna	None Specified	03/19/2026	Property Website	Canceled Guest	Signing completed for Income Requirements for Residency	
		p0113734	Jones, Deianna	None Specified	03/19/2026	Property Website	Canceled Guest	Signing completed for Privacy policy for Personal Information of Rental Applicants and Residents	
		p0113168	Alvarez, Alexander	Romil Ygot	03/14/2026	Zillow	Denied	Still Searching?	
		p0112939	Garay, Alba	Romil Ygot	03/14/2026	Rentcafe Reach PPC	Canceled Guest	Still Searching?	
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/14/2026	Zillow	Denied	Auto-linked email.	
		p0110132	Novy, Jared	None Specified	03/14/2026	Property Website	Canceled Guest	Payment Failure	
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/15/2026	Zillow	Denied	Auto-linked email.	
		p0113537	Jones, Dequesia	None Specified	03/15/2026	RENTCafe Reach SEO	Denied	Signing completed for Resident Qualification Acknowledgement2	
		p0113537	Jones, Dequesia	None Specified	03/15/2026	RENTCafe Reach SEO	Denied	Signing completed for Income Requirements for Residency	
		p0113537	Jones, Dequesia	None Specified	03/15/2026	RENTCafe Reach SEO	Denied	Signing completed for Privacy policy for Personal Information of Rental Applicants and Residents	
		p0113537	Jones, Dequesia	None Specified	03/15/2026	RENTCafe Reach SEO	Denied	User Registration Confirmation	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Email (Qualified)									
		p0113537	Jones, Dequesia	None Specified	03/15/2026	RENTCafe Reach SEO	Denied	Signing completed for RentPlus Addendum	
		p0113537	Jones, Dequesia	None Specified	03/17/2026	RENTCafe Reach SEO	Denied	Signing completed for Community Policies	
		p0113537	Jones, Dequesia	None Specified	03/17/2026	RENTCafe Reach SEO	Denied	Your Rental Application	
		p0112306	Lozano, Omar	Laurie Cervantes	03/17/2026	Zillow	Canceled Guest	Augusta Court has a den waiting for you to tour!	
		p0104184	ALI, Mohammad	Laurie Cervantes	03/17/2026	Reply	Canceled Guest	Happy St. Paddys from Augusta Court ! [Merged From p0111739]	
		p0113537	Jones, Dequesia	None Specified	03/16/2026	RENTCafe Reach SEO	Denied	Identity Verification	
		p0112939	Garay, Alba	Laurie Cervantes	03/16/2026	Rentcafe Reach PPC	Canceled Guest	Augusta Court - I have one to tour !	
		p0112939	Garay, Alba	Romil Ygot	03/17/2026	Rentcafe Reach PPC	Canceled Guest	Still Searching?	
		p0113537	Jones, Dequesia	None Specified	03/17/2026	RENTCafe Reach SEO	Denied	Online Leasing Invitation	
		p0113168	Alvarez, Alexander	None Specified	03/17/2026	Zillow	Denied	Your Rental Application	
		p0113537	Jones, Dequesia	None Specified	03/18/2026	RENTCafe Reach SEO	Denied	Identity Verification	
		p0113168	Alvarez, Alexander	None Specified	03/17/2026	Zillow	Denied	Signing completed for RentPlus Addendum	
		p0113168	Alvarez, Alexander	None Specified	03/17/2026	Zillow	Denied	Signing completed for Resident Qualification Acknowledgement2	
		p0113168	Alvarez, Alexander	None Specified	03/17/2026	Zillow	Denied	Signing completed for Income Requirements for Residency	
		p0113168	Alvarez, Alexander	None Specified	03/17/2026	Zillow	Denied	Signing completed for Privacy policy for Personal Information of Rental Applicants and Residents	
		p0113168	Alvarez, Alexander	None Specified	03/17/2026	Zillow	Denied	Signing completed for Community Policies	
		p0113537	Jones, Dequesia	None Specified	03/18/2026	RENTCafe Reach SEO	Denied	Identity Verification	
		p0113575	Bannis, Clesha	Laurie Cervantes	03/18/2026	Referral - Resident	Canceled Guest	Thank you for visiting Augusta Court.	
		p0113112	Manalang, Kenneth	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Canceled Guest	Cancellation Confirmation	
		p0075869	Miller, Patricia	Laurie Cervantes	03/19/2026	Zillow	Prospect	LC - We only have one - one den coming on the first floor. I offered it to her. Waiting for a response.	
		p0113575	Bannis, Clesha	Romil Ygot	03/19/2026	Referral - Resident	Canceled Guest	Thank you for your inquiry!	
		p0113768	om, Sam	None Specified	03/19/2026	Zillow	Canceled Guest	Email Received	
		p0113768	om, Sam	Portal	03/19/2026	Zillow	Canceled Guest	I would like to schedule a tour. I am interested in:A34-315	
		p0113768	om, Sam	Laurie Cervantes	03/19/2026	Zillow	Canceled Guest	Welcome to Augusta Court !	
		p0113734	Jones, Deianna	None Specified	03/20/2026	Property Website	Canceled Guest	Identity Verification	
		p0113798	Mims, Kenya	Laurie Cervantes	03/20/2026	RENTCafe Reach SEO	Canceled Guest	LC - The locator set up the tour - emailed him to find out when Kenya is moving and the floor plan of interest.	
		p0113320	Lasker, Zachary	Laurie Cervantes	03/20/2026	Property Website	Canceled Guest	Cancellation Confirmation	
		p0113320	Lasker, Zachary	Laurie Cervantes	03/20/2026	Property Website	Canceled Guest	Can we try again?	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Email (Qualified)									
		p0113798	Mims, Kenya	None Specified	03/20/2026	RENTCafe Reach SEO	Canceled Guest	New Appointment	
		p0113734	Jones, Deianna	None Specified	03/20/2026	Property Website	Canceled Guest	Identity Verification	
		p0112725	Pearson, Eva	None Specified	03/25/2026	RENTCafe Reach SEO	Denied	New Appointment	
			Pearson, Bessie						
		p0114225	reyes, luz	None Specified	03/27/2026	Zillow	Canceled Guest	Email Received	
		p0114225	reyes, luz	Portal	03/27/2026	Zillow	Canceled Guest	I would like to schedule a tour.	
		p0114225	reyes, luz	Laurie Cervantes	03/27/2026	Zillow	Canceled Guest	Augusta Court Availability	
		p0114225	reyes, luz	Laurie Cervantes	03/27/2026	Zillow	Canceled Guest	Auto-linked email.	
		p0114225	reyes, luz	Laurie Cervantes	03/27/2026	Zillow	Canceled Guest	New Appointment	
		p0114225	reyes, luz	Laurie Cervantes	03/27/2026	Zillow	Canceled Guest	Auto-linked email.	
		p0114225	reyes, luz	Laurie Cervantes	03/27/2026	Zillow	Canceled Guest	RE: Re: Augusta Court Availability	
		p0114225	reyes, luz	Laurie Cervantes	03/27/2026	Zillow	Canceled Guest	Auto-linked email.	
		p0114262	Bah, Aissatou	None Specified	03/28/2026	Property Website	Canceled Guest	Email Received	
		p0114292	Rodrigue, Jada	None Specified	03/30/2026	Zillow	Canceled Guest	Email Received	
		p0114292	Rodrigue, Jada	Portal	03/30/2026	Zillow	Canceled Guest	Good Morning, my husband and I are very interested in your unit at Augusta Dr. We wanted to ask if you'd be open to a lease where we host short-term stays for business travelers and professionals. We guarantee rent is paid on time every month and take care of professional cleaning and upkeep to keep the unit in excellent condition. We're also open to paying a higher deposit for the flexibility. Would that be something you'd conside?	
		p0114225	reyes, luz	Laurie Cervantes	03/30/2026	Zillow	Canceled Guest	Augusta Court 985 Sq. Ft. Den	
		p0114292	Rodrigue, Jada	None Specified	03/30/2026	Zillow	Canceled Guest	Email Received	
		p0114292	Rodrigue, Jada	Laurie Cervantes	03/30/2026	Zillow	Canceled Guest	Augusta Court	
		p0114203	LOPEZ, SOFIA	None Specified	03/30/2026	RENTCafe Reach SEO	Canceled Guest	New Appointment	
		p0110132	Novy, Jared	None Specified	03/26/2026	Property Website	Canceled Guest	Identity Verification	
		p0112725	Pearson, Eva	None Specified	03/27/2026	RENTCafe Reach SEO	Denied	User Registration Confirmation	
			Pearson, Bessie						
		p0112725	Pearson, Eva	None Specified	03/27/2026	RENTCafe Reach SEO	Denied	Signing completed for RentPlus Addendum	
			Pearson, Bessie						
		p0112725	Pearson, Eva	None Specified	03/27/2026	RENTCafe Reach SEO	Denied	Signing completed for Resident Qualification Acknowledgement2	
			Pearson, Bessie						
		p0112725	Pearson, Eva	None Specified	03/27/2026	RENTCafe Reach SEO	Denied	Signing completed for Income Requirements for Residency	
			Pearson, Bessie						

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Email (Qualified)									
		p0112725	Pearson, Eva	None Specified	03/27/2026	RENTCafe Reach SEO	Denied	Signing completed for Privacy policy for Personal Information of Rental Applicants and Residents	
			Pearson, Bessie						
B1F-agap	C39-330	p0113537	Jones, Dequesia	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Denied	Auto-linked email.	
B1F-agap	C39-330	p0113537	Jones, Dequesia	Romil Ygot	03/17/2026	RENTCafe Reach SEO	Denied	Thank you for your inquiry!	
B1F-agap	C39-330	p0113537	Jones, Dequesia	Laurie Cervantes	03/16/2026	RENTCafe Reach SEO	Denied	Your rental application at Augusta Court	
B1F-agap	C39-330	p0113537	Jones, Dequesia	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Denied	Pending for your rental application at Augusta Court	
B1F-agap	C39-330	p0113537	Jones, Dequesia	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Denied	RE: Re: Pending for your rental application at Augusta Court	
B1F-agap	C39-330	p0113537	Jones, Dequesia	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Denied	Auto-linked email.	
B1P-agap	C40-439	p0112725	Pearson, Eva	Romil Ygot	03/19/2026	RENTCafe Reach SEO	Denied	Still Searching?	
			Pearson, Bessie						
B1P-agap	C40-439	p0112725	Pearson, Eva	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Denied	Cancellation Confirmation	
			Pearson, Bessie						
B1P-agap	C40-439	p0112725	Pearson, Eva	Romil Ygot	03/18/2026	RENTCafe Reach SEO	Denied	Let's Find the Perfect Time to Visit	
			Pearson, Bessie						
B1P-agap	C40-439	p0112725	Pearson, Eva	Laurie Cervantes	03/16/2026	RENTCafe Reach SEO	Denied	New Appointment	
			Pearson, Bessie						
B1P-agap	C40-439	p0112725	Pearson, Eva	Romil Ygot	03/14/2026	RENTCafe Reach SEO	Denied	Still Searching?	
			Pearson, Bessie						
B1P-agap	C40-439	p0112725	Pearson, Eva	Laurie Cervantes	03/04/2026	RENTCafe Reach SEO	Denied	Auto-linked email.	
			Pearson, Bessie						
B2F-agap	A34-315	p0110132	Novy, Jared	Romil Ygot	03/19/2026	Property Website	Canceled Guest	Let's Find the Perfect Time to Visit	
B2F-agap	A34-315	p0110132	Novy, Jared	Romil Ygot	03/18/2026	Property Website	Canceled Guest	Still Searching?	
B2F-agap	A34-315	p0110132	Novy, Jared	Romil Ygot	03/14/2026	Property Website	Canceled Guest	Still Searching?	
B2F-agap	D45-444	p0109924	Morales, Velia	Laurie Cervantes	03/04/2026	Rentcafe Reach PPC	Canceled Guest	Augusta Court Updated Availability	
B2F-agap	D45-444	p0109924	Morales, Velia	Laurie Cervantes	03/17/2026	Rentcafe Reach PPC	Canceled Guest	Happy St. Paddys from Augusta Court!	
B2F-agap	D45-444	p0107228	Anjos, Debora	Laurie Cervantes	03/12/2026	RENTCafe Reach SEO	Prospect	Auto-linked email.	
B2P-agap	A46-413	p0112752	Drones, Mariah	Laurie Cervantes	03/10/2026	RENTCafe Reach SEO	Canceled Guest	Augusta Court Pending Application	
B2P-agap	A46-413	p0112752	Drones, Mariah	Laurie Cervantes	03/02/2026	RENTCafe Reach SEO	Canceled Guest	Augusta Court Current Availability	
B2P-agap	A46-413	p0112752	Drones, Mariah	Romil Ygot	03/03/2026	RENTCafe Reach SEO	Canceled Guest	Thank you for your inquiry!	

Total Email (Qualified) Events

185

Other (Qualified)

		p0113844	Baikoglu, Noel	Laurie Cervantes	03/21/2026	Property Website	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
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Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Other (Qualified)									
		p0114396	Cortez, Angela	Laurie Cervantes	03/31/2026	Zillow	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0114369	Lagow, Illiyana	Laurie Cervantes	03/31/2026	RENTCafe Reach SEO	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0114203	LOPEZ, SOFIA	Laurie Cervantes	03/31/2026	RENTCafe Reach SEO	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Laurie Cervantes.	
		p0114055	Phone, Zillow	Laurie Cervantes	03/26/2026	Zillow	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Portal.	
		p0113768	om, Sam	Property Website	03/23/2026	Zillow	Canceled Guest	Contact Us Prospect Match Criteria : Unique Last Name and Email Comments : Interested in property: MLDC Management LLC - Augusta Court Apartments - I would like to schedule a tour. I am interested in:A34-315 Credit Score Range: 720 to 799Desired lease length: 6. Income (yearly): 120000. Pets: 1;	
		p0113768	om, Sam	Laurie Cervantes	03/23/2026	Zillow	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Laurie Cervantes.	
		p0114292	Rodrigue, Jada	Laurie Cervantes	03/30/2026	Zillow	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0114262	Bah, Aissatou	Laurie Cervantes	03/30/2026	Property Website	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0114225	reyes, luz	Laurie Cervantes	03/30/2026	Zillow	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0112734	Coleman, George	Laurie Cervantes	03/01/2026	Zillow	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0112725	Pearson, Eva	Laurie Cervantes	03/01/2026	RENTCafe Reach SEO	Denied	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0112752	Pearson, Bessie Drones, Mariah	Laurie Cervantes	03/01/2026	RENTCafe Reach SEO	Canceled Guest	LC - Interest in A46 - and or B2 no move date provided.	
		p0112939	Garay, Alba	Laurie Cervantes	03/04/2026	Rentcafe Reach PPC	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0112764	Pham, Huynh Khanh Vy	Romil Ygot	03/03/2026	Property Website	Canceled Guest	Agent changed to Romil Ygot from Laurie Cervantes.	
		p0114077	Hixson, Carrie	Laurie Cervantes	03/25/2026	RENTCafe Reach SEO	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0113202	Phone, Goma	Laurie Cervantes	03/09/2026	Zillow	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Portal.	
		p0112725	Pearson, Eva	Laurie Cervantes	03/04/2026	RENTCafe Reach SEO	Denied	LC - Please do not contact. I will be calling her tomorrow or Friday to come back out	
		p0112764	Pearson, Bessie Pham, Huynh Khanh Vy	Laurie Cervantes	03/02/2026	Property Website	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0112686	Landa, Stephanie	Laurie Cervantes	03/02/2026	RENTCafe Reach SEO	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Romil Ygot.	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Other (Qualified)									
		p0111948	Hernandez, Elvia	Romil Ygot	03/07/2026	Referral - Resident	Canceled Guest	RY -- 2nd Attempt Sent follow-up email and text regarding leasing options.	
		p0111948	Hernandez, Elvia	Laurie Cervantes	03/05/2026	Referral - Resident	Canceled Guest	LC - A previous resident leased B42 so I will let them know I only have A46.	
		p0112483	Rodriguez, Laura	Laurie Cervantes	03/11/2026	Zillow	Canceled Guest	LC - She called my Google number around 8 am today then sent a text about coming out. I told her that was fine however the weather turned really bad. She never showed or texted me back.	
		p0104184	ALI, Mohammad	Laurie Cervantes	03/11/2026	Reply	Canceled Guest	LC - Sent updated availability and he thanked me - will continue to do so when we have changes. [Merged From p0111739]	
		p0112764	Pham, Huynh Khanh Vy	Laurie Cervantes	03/03/2026	Property Website	Canceled Guest	DO NOT CONTACT PLEASE - applicant for C49 - she is in the pipeline twice. Will merge after move in.	
		p0113060	Holland, Ethan	Laurie Cervantes	03/06/2026	Property Website	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0112912	Tan, Cai Chin	Laurie Cervantes	03/04/2026	RentCafe Reach PPC	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0112854	Swanson, Jaida	System	03/03/2026	RENTCafe Reach SEO	Resident	ID Verification Initiated	
		p0112854	Swanson, Jaida	System	03/03/2026	RENTCafe Reach SEO	Resident	Verified	
		p0112483	Rodriguez, Laura	Laurie Cervantes	03/10/2026	Zillow	Canceled Guest	LC - It seems she is after a walk in shower for the primary. She is going to try to come out this week and I verified my Google number with her to text me to let me know when.	
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/09/2026	Zillow	Denied	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0112483	Rodriguez, Laura	Laurie Cervantes	03/09/2026	Zillow	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Courtney Vitek.	
		p0112483	Rodriguez, Laura	Laurie Cervantes	03/09/2026	Zillow	Canceled Guest	LC - She sent an email that no one has called her and or returned calls. I return every call that is missed and I have not had but one from her and her MB was full and I could not leave a message. The other time she was in a meeting and was to call back but did not until the next morning. Now we have had issues with the phone but I still get emails from Activ Answer when someone does leave a message.	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Other (Qualified)									
		p0100781	Nguyen, Trung Pham, Vy	System	03/09/2026	Textbot	Resident	ID Verification Initiated	
		p0100781	Nguyen, Trung Pham, Vy	System	03/09/2026	Textbot	Resident	Verified	
		p0113320	Lasker, Zachary	Laurie Cervantes	03/11/2026	Property Website	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0113112	Manalang, Kenneth	Laurie Cervantes	03/06/2026	RENTCafe Reach SEO	Canceled Guest	LC - Looking to move at end of April - 2 bedroom	
		p0113112	Manalang, Kenneth	Laurie Cervantes	03/06/2026	RENTCafe Reach SEO	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0113202	Phone, Goma	Laurie Cervantes	03/13/2026	Zillow	Canceled Guest	LC - Sent text via my Google number to see if he wants to reschedule	
		p0107228	Anjos, Debora	Laurie Cervantes	03/13/2026	RENTCafe Reach SEO	Prospect	LC - Still showing interest - wants a fourth floor. Will stay in touch with her.	
		p0112725	Pearson, Eva	Laurie Cervantes	03/13/2026	RENTCafe Reach SEO	Denied	LC - Per text will stop by on Tuesday.	
		p0113202	Pearson, Bessie Phone, Goma	Laurie Cervantes	03/12/2026	Zillow	Canceled Guest	LC - He was suppose to stop by today around 130 and no showed. I was here all day after the Zoom meeting.	
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/12/2026	Zillow	Denied	LC - He is looking for a one bedroom. Please do not send him a tour invite as I do not have anything to show. I hope to have something by Tuesday.	
		p0112725	Pearson, Eva	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Denied	LC - DO not contact please.	
		p0110132	Pearson, Bessie	Laurie Cervantes	03/18/2026	Property Website	Canceled Guest	LC - Do not contact please	
		p0113537	Novy, Jared	System	03/18/2026	RENTCafe Reach SEO	Denied	Verified	
		p0112725	Jones, Dequesia	Laurie Cervantes	03/16/2026	RENTCafe Reach SEO	Denied	LC - Please do not contact. I am working with her. Thanks !	
		p0113112	Pearson, Bessie Manalang, Kenneth	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Canceled Guest	LC - He missed his tour appt and I sent a text to offer a rescheduled time and date.	
		p0113645	FULLER, LINDA	Laurie Cervantes	03/17/2026	Zillow	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Portal.	
		p0113683	GUILLEN, JAVIER	Laurie Cervantes	03/18/2026	Zillow	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Portal.	
		p0113320	Lasker, Zachary	Laurie Cervantes	03/18/2026	Property Website	Canceled Guest	LC - Tour scheduled on Friday - did not opt in for text emails sent and opened. Do not contact until tour	
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Canceled Guest	LC - Text sent - did not opt in	
		p0113683	GUILLEN, JAVIER	Laurie Cervantes	03/18/2026	Zillow	Canceled Guest	LC - Text sent pending opt in	

Traffic Detail

Property: Augusta Apartments (agap)
From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Other (Qualified)									
		p0075869	Miller, Patricia	Laurie Cervantes	03/19/2026	Zillow	Prospect	LC - Do not contact	
		p0113768	om, Sam	Laurie Cervantes	03/19/2026	Zillow	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0113798	Mims, Kenya	Laurie Cervantes	03/20/2026	RENTCafe Reach SEO	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/23/2026	RENTCafe Reach SEO	Canceled Guest	LC - Do Not Contact Please - pending show on Saturday	
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/28/2026	RENTCafe Reach SEO	Canceled Guest	LC - Tour scheduled for 1030A	
		p0114203	LOPEZ, SOFIA	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest	Agent changed to Laurie Cervantes from Laurie Cervantes.	
		p0114225	reyes, luz	Laurie Cervantes	03/30/2026	Zillow	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Laurie Cervantes.	
		p0112725	Pearson, Eva	Laurie Cervantes	03/25/2026	RENTCafe Reach SEO	Denied	LC - She is in the PL all ready - tour 3.26 at 1	
			Pearson, Bessie						
A3-agap	B42-427	p0112854	Swanson, Jaida	Laurie Cervantes	03/03/2026	RENTCafe Reach SEO	Resident	Prospect Agent changed to Laurie Cervantes from Property Website.	
B1F-agap	C39-330	p0113537	Jones, Dequesia	Laurie Cervantes	03/16/2026	RENTCafe Reach SEO	Denied	Prospect Agent changed to Laurie Cervantes from Property Website.	
B1F-agap	C39-330	p0113537	Jones, Dequesia	augustacourtmgr@ml dcmanagement.com	03/16/2026	RENTCafe Reach SEO	Denied	Prospect ID Verification Initiated	
B1F-agap	C39-330	p0113537	Jones, Dequesia	augustacourtmgr@ml dcmanagement.com	03/18/2026	RENTCafe Reach SEO	Denied	Prospect ID Verification Initiated	
B1F-agap	C39-330	p0113537	Jones, Dequesia	augustacourtmgr@ml dcmanagement.com	03/18/2026	RENTCafe Reach SEO	Denied	Prospect ID Verification Initiated	
B1F-agap	C39-330	p0113537	Jones, Dequesia	augustacourtmgr@ml dcmanagement.com	03/18/2026	RENTCafe Reach SEO	Denied	Prospect ID Verification Initiated	
B1F-agap	D29-240	p0113734	Jones, Deianna	augustacourtmgr@ml dcmanagement.com	03/20/2026	Property Website	Canceled Guest	Prospect ID Verification Initiated	
B1F-agap	D29-240	p0113734	Jones, Deianna	Laurie Cervantes	03/19/2026	Property Website	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
B1F-agap	D29-240	p0113734	Jones, Deianna	augustacourtmgr@ml dcmanagement.com	03/20/2026	Property Website	Canceled Guest	Prospect ID Verification Initiated	
B1F-agap	D29-240	p0113734	Jones, Deianna	augustacourtmgr@ml dcmanagement.com	03/23/2026	Property Website	Canceled Guest	Prospect ID Verification Initiated	
B1P-agap	C40-439	p0112725	Pearson, Eva	Laurie Cervantes	03/25/2026	RENTCafe Reach SEO	Denied	Prospect Agent changed to Laurie Cervantes from Laurie Cervantes.	
			Pearson, Bessie						
B2F-agap	A34-315	p0110132	Novy, Jared	augustacourtmgr@ml dcmanagement.com	03/26/2026	Property Website	Canceled Guest	Prospect ID Verification Initiated	
B2F-agap	D45-444	p0107228	Anjos, Debora	Laurie Cervantes	03/02/2026	RENTCafe Reach SEO	Prospect	Prospect Agent changed to Laurie Cervantes from Romil Ygot.	
B2P-agap	A46-413	p0112752	Drones, Mariah	Laurie Cervantes	03/01/2026	RENTCafe Reach SEO	Canceled Guest	Prospect Agent changed to Laurie Cervantes from Property Website.	
Total Other (Qualified) Events			75						

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Return Visit (Qualified)									
A3-agap	B42-427	p0112725	Pearson, Eva	Laurie Cervantes	03/26/2026	RENTCafe Reach SEO	Denied	LC - Showed A30	
			Pearson, Bessie						
		p0113575	Bannis, Clesha	Laurie Cervantes	03/17/2026	Referral - Resident	Canceled Guest	LC - Came to see B42 moving around May	
		p0110132	Novy, Jared	Laurie Cervantes	03/17/2026	Property Website	Canceled Guest	LC - showed him B42 - he is interested in A34	

Total Return Visit (Qualified) Events **3**

Appointment (Qualified)

p0114369	Lagow, Illiyana	Laurie Cervantes	03/31/2026	RENTCafe Reach SEO	Canceled Guest	Looking for a 2 bedroom!	
p0113844	Baikoglu, Noel	Laurie Cervantes	03/23/2026	Property Website	Canceled Guest	I would like to look at 2BDR options, to move before the end of the month	
p0112939	Garay, Alba	Laurie Cervantes	03/11/2026	Rentcafe Reach PPC	Canceled Guest	Looking for a tour for the B2 and A3 units - 2:00 PM	
p0112686	Landa, Stephanie	Laurie Cervantes	03/02/2026	RENTCafe Reach SEO	Canceled Guest	Interested in A3 floor plan - now coming between 130-230 traveling from Conroe. Appointment dismissed by Laurie Cervantes.	Cancel
p0112725	Pearson, Eva	Laurie Cervantes	03/03/2026	RENTCafe Reach SEO	Denied	Hello, I would like to tour the large two bedroom please.	
	Pearson, Bessie						
p0113320	Lasker, Zachary	Laurie Cervantes	03/20/2026	Property Website	Canceled Guest	If you have anything for this current week, please let me know!. Appointment dismissed by Laurie Cervantes.	Missed
p0113112	Manalang, Kenneth	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Canceled Guest	Touring for potential 1-2 beds below a \$1800 price range to move into around the end of April. Will be touring alone but moving in with my partner. Appointment dismissed by Laurie Cervantes.	Missed
p0113798	Mims, Kenya	Laurie Cervantes	03/23/2026	RENTCafe Reach SEO	Canceled Guest	This is Chris Dillard (Realtor/Apt Locator) on behalf of Kenya confirming this tour. You can also email me at chrisd@dillardpropertyservices.com with any questions. Thanks!. Appointment dismissed by Laurie Cervantes.	Missed
p0112725	Pearson, Eva	Laurie Cervantes	03/26/2026	RENTCafe Reach SEO	Denied	I would like to see a two bedroom please	
	Pearson, Bessie						
p0114203	LOPEZ, SOFIA	Laurie Cervantes	03/31/2026	RENTCafe Reach SEO	Canceled Guest	I discussed viewing the 2b 2ba with Laurie. Our lease ends 5/31. Thank you!	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Appointment (Qualified)									
B1P-agap	C40-439	p0112725	Pearson, Eva	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Denied	LC - She is suppose to come by Tuesday. Appointment dismissed by Laurie Cervantes.	Missed
			Pearson, Bessie						
Total Appointment (Qualified) Events			11						
Canceled Guest (Qualified)									
		p0113844	Baikoglu, Noel	Laurie Cervantes	03/31/2026	Property Website	Canceled Guest	LC - Initially showed him D29 with Found Another Apartment locations for D39 and C40. He wanted to see C40 which was not move in ready yet. Sent photos and invite for him to come tour and he told me he leased elsewhere.	(Unqualified)
		p0113720	MCGARITY, MARY	Laurie Cervantes	03/24/2026	RENTCafe Reach SEO	Canceled Guest	LC - Call returned and text sent no response.	Unresponsive (Unqualified)
		p0113683	GUILLEN, JAVIER	Laurie Cervantes	03/24/2026	Zillow	Canceled Guest	LC - Called and texted - never opted in	Unresponsive (Unqualified)
		p0112609	Chalal, Faycl	Romil Ygot	03/02/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out by phone twice, emails sent and opened. text sent no response.	Unresponsive (Unqualified)
		p0113092	Provided, Not	Laurie Cervantes	03/09/2026	RENTCafe Reach SEO	Canceled Guest	LC - Looking for studio gave him 2151 information	Nothing
		p0112734	Coleman, George	Laurie Cervantes	03/09/2026	Zillow	Canceled Guest	LC - Many attempts to reach prospect - no response to text, voice mails or opened emails.	Unqualified - Rental History (Unqualified)
		p0113093	Provided, Not	Laurie Cervantes	03/09/2026	RENTCafe Reach SEO	Canceled Guest	LC - Returned call twice text sent did not opt in.	Unresponsive (Unqualified)
		p0111801	Cardenas, Meagan	Romil Ygot	03/04/2026	RENTCafe Reach SEO	Canceled Guest	LC - Several attempts to reach prospect, unsuccessful. Calls made emails sent an opened, text also sent	Unqualified - Rental History (Unqualified)
		p0112764	Pham, Huynh Khanh Vy	Romil Ygot	03/04/2026	Property Website	Canceled Guest	LC - She is a co-applicant for C49	Nothing
		p0112581	Alanazi, Majed	Laurie Cervantes	03/11/2026	Rentcafe Reach PPC	Canceled Guest	LC - Many calls and emails sent including photos of another B1 no response.	Unresponsive (Unqualified)
		p0112234	GUAJARDO, CYNTHIA	Romil Ygot	03/11/2026	Rentcafe Reach PPC	Canceled Guest	LC - Reached out many times including after our call was disconnected and she never responded.	Unresponsive (Unqualified)
		p0113090	Understand, Couldn't	Laurie Cervantes	03/10/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out to prospect call went to VM message left and will cancel as we have returned the call now three times and texted once.	Unresponsive (Unqualified)
		p0112912	Tan, Cai Chin	Laurie Cervantes	03/11/2026	Rentcafe Reach PPC	Canceled Guest	LC - Tried to reach by phone twice and email was sent and opened. No response.	Unresponsive (Unqualified)
		p0113203	Provided no message, Not	Laurie Cervantes	03/11/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out twice via phone and sent a text no response	Unresponsive (Unqualified)

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Canceled Guest (Qualified)									
		p0113189	Stone, REBECCA	Laurie Cervantes	03/11/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out twice by phone and once via text no response.	Unresponsive (Unqualified)
		p0112686	Landa, Stephanie	Laurie Cervantes	03/11/2026	RENTCafe Reach SEO	Canceled Guest	LC - Several attempts to reach her and she has yet to return any of our calls.	Unresponsive (Unqualified)
		p0112264	Regnier, Grace	Romil Ygot	03/11/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out by phone at least twice, emails sent and opened	Unresponsive (Unqualified)
		p0112483	Rodriguez, Laura	Laurie Cervantes	03/13/2026	Zillow	Canceled Guest	LC - Several attempts to contact - keep missing and returning calls.	Unresponsive (Unqualified)
		p0113452	Novy, Jared	Laurie Cervantes	03/13/2026	Referral - Resident	Canceled Guest	[Merged To p0110132]	Duplicate
		p0111948	Hernandez, Elvia	Romil Ygot	03/13/2026	Referral - Resident	Canceled Guest	LC - I am going to cancel for now as she is a referral from B41 and I have been emailing him about the available apartments.	Nothing
		p0113374	RANKIN, Chris A1 Installations	Laurie Cervantes	03/12/2026	RENTCafe Reach SEO	Canceled Guest	LC - Vendor	Nothing
		p0112403	Lake, Mark	Laurie Cervantes	03/12/2026	RENTCafe Reach SEO	Canceled Guest	LC - Made several attempts to reach no response.	Unresponsive (Unqualified)
		p0113202	Phone, Goma	Laurie Cervantes	03/16/2026	Zillow	Canceled Guest	LC - Missed tour no response to voice mails. No opt in for text.	Unresponsive (Unqualified)
		p0113112	Manalang, Kenneth	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Canceled Guest	LC - Follow up missed tour - text sent - he denied further text.	Unresponsive (Unqualified)
		p0113556	Not provided, Sunny (female)	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Canceled Guest	LC - Call returned text sent no response to either.	Unresponsive (Unqualified)
		p0112306	Lozano, Omar	Romil Ygot	03/19/2026	Zillow	Canceled Guest	LC - Many attempts to reach prospect not successful.	Unresponsive (Unqualified)
		p0113645	FULLER, LINDA	Laurie Cervantes	03/20/2026	Zillow	Canceled Guest	LC - Call returned twice and a text sent no response.	Unresponsive (Unqualified)
		p0111739	Ali, Mohammad	Laurie Cervantes	03/19/2026	Zillow	Canceled Guest	LC - Stayed in touch with him on our availability. No commitment will cancel for now.	Nothing
		p0114055	Phone, Zillow	Laurie Cervantes	03/27/2026	Zillow	Canceled Guest	LC - Per female that answered - not looking for an apartment.	Nothing
		p0114209	Missed, Unknown	Laurie Cervantes	03/30/2026	RENTCafe Reach SEO	Canceled Guest	LC - No response per Google maybe spam	Unresponsive (Unqualified)
		p0113798	Mims, Kenya	Laurie Cervantes	03/25/2026	RENTCafe Reach SEO	Canceled Guest	LC - Missed tour emailed locator - no response from locator or client.	Unqualified - Rental History (Unqualified)
		p0113575	Bannis, Clesha	Laurie Cervantes	03/25/2026	Referral - Resident	Canceled Guest	LC - No response to follow ups	Unresponsive (Unqualified)
		p0113942	G, COREY	Laurie Cervantes	03/25/2026	Rentcafe Reach PPC	Canceled Guest	LC - Call returned text sent no response.	Unresponsive (Unqualified)
		p0113320	Lasker, Zachary	Laurie Cervantes	03/25/2026	Property Website	Canceled Guest	LC - Missed tour - no response with attempt to reschedule. Even when I had one to tour sooner, at his request, I let him know and no response to that text either.	Unresponsive (Unqualified)
		p0113768	om, Sam	Laurie Cervantes	03/25/2026	Zillow	Canceled Guest	LC - Pending opt in after text, emails sent call was made no response.	Unresponsive (Unqualified)
B1F-agap	D29-240	p0113734	Jones, Deianna	Laurie Cervantes	03/24/2026	Property Website	Canceled Guest	LC - She applied and was denied for Rental History.	Duplicate

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Canceled Guest (Qualified)									
B2P-agap	A46-413	p0112752	Drones, Mariah	Laurie Cervantes	03/11/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reached out three times by phone and one by email no response	Unresponsive (Unqualified)
Total Canceled Guest (Qualified) Events			37						
Follow Up (Qualified)									
		p0107228	Anjos, Debora	Laurie Cervantes	03/12/2026	RENTCafe Reach SEO	Prospect	LC - She responded to my email about B42 too late as it is leased. I provided her with what is currently available.	
		p0114369	Lagow, Illiyana	Laurie Cervantes	03/30/2026	RENTCafe Reach SEO	Canceled Guest	First Guided Appointment follow up.	
		p0113844	Baikoglu, Noel	Laurie Cervantes	03/22/2026	Property Website	Canceled Guest	First Guided Appointment follow up.	
		p0112939	Garay, Alba	Laurie Cervantes	03/10/2026	Rentcafe Reach PPC	Canceled Guest	First Guided Appointment follow up.	
		p0104184	ALI, Mohammad	Laurie Cervantes	03/04/2026	Reply	Canceled Guest	LC - Continue to stay in touch with our availability up to date and he may be looking for summer. [Merged From p0111739]	
		p0109924	Morales, Velia	Laurie Cervantes	03/04/2026	Rentcafe Reach PPC	Canceled Guest	Only ones left are B24 and A46	
		p0112403	Lake, Mark	Laurie Cervantes	03/03/2026	RENTCafe Reach SEO	Canceled Guest	LC - Update on A46	Left Message
		p0111299	Dizon, Chloe	Laurie Cervantes	03/31/2026	RENTCafe Reach SEO	Canceled Guest	LC-Moved to end of March after she moves in.	
		p0112306	Lozano, Omar	Laurie Cervantes	03/04/2026	Zillow	Canceled Guest	LC - Touch base on den floor plan for tour.	
		p0111801	Cardenas, Meagan	Laurie Cervantes	03/03/2026	RENTCafe Reach SEO	Canceled Guest	LC - Final follow up to actually communicate with her.	
		p0112483	Rodriguez, Laura	Laurie Cervantes	03/05/2026	Zillow	Canceled Guest	LC - She was in a meeting and will call me back.	Spoke to Prospect
		p0112264	Regnier, Grace	Laurie Cervantes	03/03/2026	RENTCafe Reach SEO	Canceled Guest	LC - Follow up for a timeframe of a den to show.	
		p0111948	Hernandez, Elvia	Laurie Cervantes	03/05/2026	Referral - Resident	Canceled Guest	LC - Working with them and the resident that referred them to send photos once B42 is in the make ready process.	
		p0109884	Neff, William	Laurie Cervantes	03/11/2026	Property Website	Canceled Guest	LC - Final Follow up to see if he is still selling his Condo.	
			Neff, Laura						
		p0112686	Landa, Stephanie	Laurie Cervantes	03/01/2026	RENTCafe Reach SEO	Canceled Guest	First Guided Appointment follow up.	
		p0112725	Pearson, Eva	Laurie Cervantes	03/02/2026	RENTCafe Reach SEO	Denied	First Guided Appointment follow up.	
			Pearson, Bessie						

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Follow Up (Qualified)									
		p0112725	Pearson, Eva	Laurie Cervantes	03/12/2026	RENTCafe Reach SEO	Denied	LC - She will be here Thursday to see A30 she got tied up at work on Monday and couldn't make it out. No show yesterday (Thursday)	
		p0112752	Pearson, Bessie Drones, Mariah	Laurie Cervantes	03/10/2026	RENTCafe Reach SEO	Canceled Guest	LC - Final Follow Up. Emails sent calls made text sent.	Left Message
		p0112725	Pearson, Eva	Laurie Cervantes	03/07/2026	RENTCafe Reach SEO	Denied	LC - Walk A30 to see if I can show it to her	
		p0109884	Pearson, Bessie Neff, William	Laurie Cervantes	03/26/2026	Property Website	Canceled Guest	LC - DO not contact please. Condo for sale no buyer as of yet. DO NOT CONTACT	
		p0112306	Neff, Laura Lozano, Omar	Laurie Cervantes	03/17/2026	Zillow	Canceled Guest	LC - Reach out about move in in June.	
		p0112403	Lake, Mark	Laurie Cervantes	03/10/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reach out by phone	Left Message
		p0075869	Miller, Patricia	Laurie Cervantes	03/26/2026	Zillow	Prospect	LC - Email and say hello	
		p0112234	GUAJARDO, CYNTHIA	Laurie Cervantes	03/06/2026	Rentcafe Reach PPC	Canceled Guest	LC - Final follow up - I was on the phone with her for awhile earlier this week and my phone hung up on her.	Left Message
		p0112686	Landa, Stephanie	Laurie Cervantes	03/09/2026	RENTCafe Reach SEO	Canceled Guest	LC - Final follow up - declined text	
		p0104184	ALI, Mohammad	Laurie Cervantes	03/18/2026	Reply	Canceled Guest	LC - Emailed current availability 3.4 (Wed) follow up with call to see if he settled on a move date. [Merged From p0111739]	
		p0112912	Tan, Cai Chin	Laurie Cervantes	03/09/2026	Rentcafe Reach PPC	Canceled Guest	LC - Try and reach by phone	Left Message
		p0075869	Miller, Patricia	Laurie Cervantes	03/12/2026	Zillow	Prospect	LC - Not moving until June. Initially wanted first floor now may consider other floors per her email.	Spoke to Prospect
		p0109924	Morales, Velia	Laurie Cervantes	03/27/2026	Rentcafe Reach PPC	Canceled Guest	LC - Follow up with any changes to availability.	
		p0112734	Coleman, George	Laurie Cervantes	03/06/2026	Zillow	Canceled Guest	LC - Reached out via email, phone and text - email was opened, text is accepted. Final follow up.	
		p0112264	Regnier, Grace	Laurie Cervantes	03/10/2026	RENTCafe Reach SEO	Canceled Guest	LC - Final follow up	Left Message
		p0112939	Garay, Alba	Laurie Cervantes	03/10/2026	Rentcafe Reach PPC	Canceled Guest	First Guided Appointment follow up. Appointment Reminder	
		p0113060	Holland, Ethan	None Specified	03/31/2026	Property Website	Canceled Guest	First Guided Appointment follow up.	
		p0112686	Landa, Stephanie	Laurie Cervantes	03/02/2026	RENTCafe Reach SEO	Canceled Guest	Canceled Appointment follow up. Cancellation Confirmation	
		p0111948	Hernandez, Elvia	Laurie Cervantes	03/12/2026	Referral - Resident	Canceled Guest	LC - Reach out to resident about A34	
		p0113320	Lasker, Zachary	Laurie Cervantes	03/19/2026	Property Website	Canceled Guest	First Guided Appointment follow up.	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Follow Up (Qualified)									
		p0113112	Manalang, Kenneth	Laurie Cervantes	03/16/2026	RENTCafe Reach SEO	Canceled Guest	First Guided Appointment follow up.	
		p0107228	Anjos, Debora	Laurie Cervantes	03/26/2026	RENTCafe Reach SEO	Prospect	LC - Let her know of any changes in the availability.	
		p0112725	Pearson, Eva	Laurie Cervantes	03/16/2026	RENTCafe Reach SEO	Denied	First Guided Appointment follow up. Appointment Reminder	
		p0113575	Pearson, Bessie Bannis, Clesha	Laurie Cervantes	03/24/2026	Referral - Resident	Canceled Guest	LC - Follow up on her search decision.	
		p0110132	Novy, Jared	Laurie Cervantes	03/26/2026	Property Website	Canceled Guest	LC - Waiting to get paid to apply	
		p0113798	Mims, Kenya	Laurie Cervantes	03/22/2026	RENTCafe Reach SEO	Canceled Guest	First Guided Appointment follow up.	
		p0112725	Pearson, Eva	Laurie Cervantes	03/26/2026	RENTCafe Reach SEO	Denied	First Guided Appointment follow up.	
		p0113844	Pearson, Bessie Baikoglu, Noel	Laurie Cervantes	03/31/2026	Property Website	Canceled Guest	LC - Sent photos of C40 waiting for his response.	
		p0113958	CARTIER, AUTUMN	Laurie Cervantes	03/31/2026	RENTCafe Reach SEO	Canceled Guest	LC - Reach out to see if she would like to tour the two bedroom as we do not have a den to tour.	Left Message
		p0113949	Nagy, Myles	Laurie Cervantes	03/30/2026	Drive By	Canceled Guest	LC -	
Total Follow Up (Qualified) Events			46						
Reactivated Guest (Qualified)									
		p0112234	GUAJARDO, CYNTHIA	Laurie Cervantes	03/02/2026	Rentcafe Reach PPC	Canceled Guest	LC - Reached out about property heard about us on Reddit	
		p0110132	Novy, Jared	Laurie Cervantes	03/13/2026	Property Website	Canceled Guest		
Total Reactivated Guest (Qualified) Events			2						
Rent Override (Qualified)									
B1P-agap	A30-319	p0112725	Pearson, Eva	RentCafe	03/27/2026	RENTCafe Reach SEO	Denied	Rent changed from 1725.00 to 1599.00 by agent – Rentcafe	
B2P-agap	A46-413	p0113168	Pearson, Bessie Alvarez, Alexander	RentCafe	03/17/2026	Zillow	Denied	Rent changed from 1610.00 to 1349.00 by agent – Rentcafe	
Total Rent Override (Qualified) Events			2						
SMS (Qualified)									
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/21/2026	RENTCafe Reach SEO	Canceled Guest	Awesome! I have D29 that is move in ready! Carpet in bedrooms only, second floor with over sized balcony. It has black appliances and white cabinets. Right now it is \$1,599 a month with one month free split over two months These promotions and pricing are subject to change without notice.	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0114223	Arif, CHIA	Laurie Cervantes	03/31/2026	RENTCafe Reach SEO	Canceled Guest	Good evening: This is Laurie from Augusta Court. I just wanted to check in and see if you are still interested in scheduling a tour of D29. I look forward to hearing back - please note we will be closed on Friday the 3rd of April. Thank you - Laurie	
		p0114369	Lagow, Illiyana	Laurie Cervantes	03/31/2026	RENTCafe Reach SEO	Canceled Guest	Good afternoon: This is Laurie at Augusta Court. I see that you have scheduled a tour to see one of our two bedrooms! The two bedrooms we have available right now are \$1,599 a month and we are offering one-month free split over two months. The one bedroom with a den will not be available to tour until next week. That one leases for \$1,349 a month and is on the fourth floor. Let me know if you have any questions - I will be happy to assist. Thank you - Laurie Cervantes for Augusta Court Apartment Homes direct email augustacourtmgr@mldcmanagem ent.com direct text 832-833-3441	
		p0109884	Neff, William	Laurie Cervantes	03/31/2026	Property Website	Canceled Guest	Hi Mr. Neff! I sent you an email with photos of C15 to your email. I can't show it yet because he hasn't finished moving out, but will stay in touch and let you know when you can tour. Laurie	
		p0113942	Neff, Laura G, COREY	Laurie Cervantes	03/23/2026	Rentcafe Reach PPC	Canceled Guest	Good morning: This is Laurie at Augusta Court Apartment Homes. I am sorry I missed your call - can you tell me the floor plan you are interested in and how soon you will be planning your move? I have a one bedroom den available for end of April and another in May. I also have the large two bedrooms that are 1,350 square feet available for \$1,599 a month. I have one that is move in ready. I look forward to hearing back from you soon! Enjoy your day! Laurie Cervantes for Augusta Court Apartment Homes email augustacourtmgr@mldcmanagem ent.com	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0111299	Dizon, Chloe	Laurie Cervantes	03/30/2026	RENTCafe Reach SEO	Canceled Guest	If you need anything I am here - we are closed Friday for Good Friday	
		p0112734	Coleman, George	Romil Ygot	03/03/2026	Zillow	Canceled Guest	Looking for the perfect location? Your new home at Augusta Court is steps away from world-class dining and shopping at the Galleria! ??? Move in now to get \$500 OFF your first month. Enjoy our 60ft lap pool, sauna, and huge floorplans. Call (713) 783-4403 today to learn more!	
		p0112764	Pham, Huynh Khanh Vy	Romil Ygot	03/03/2026	Property Website	Canceled Guest	Looking for the perfect location? Your new home at Augusta Court is steps away from world-class dining and shopping at the Galleria! ??? Move in now to get \$500 OFF your first month. Enjoy our 60ft lap pool, sauna, and huge floorplans. Call (713) 783-4403 today to learn more!	
		p0112581	Alanazi, Majed	Romil Ygot	03/03/2026	Rentcafe Reach PPC	Canceled Guest	Dear Majed, I hope you enjoyed your visit to our community, and I look forward to helping you find your new home! We sent you an email with an invitation to apply online. Feel free to contact me if you have any additional questions. Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	
		p0112581	Alanazi, Majed	Laurie Cervantes	03/02/2026	Rentcafe Reach PPC	Canceled Guest	Hi! I have D29 which is on the second floor with black appliances, white cabinets, carpet in the bedrooms only. That one is leasing for \$1,650 a month with one month free split over two months. The balcony is huge and the B1 also has two fireplaces! When is a good time for you to come and tour? I look forward to hearing back from you soon! Laurie Cervantes for Augusta Court Apartment Homes 713-783-4403 augustacourtmgr@mldcmanagement.com	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0112581	Alanazi, Majed	Laurie Cervantes	03/06/2026	Rentcafe Reach PPC	Canceled Guest	Good afternoon: Thank you! I will send over the photos of D29. Enjoy your Friday ! Laurie	
		p0113203	Provided no message, Not	Laurie Cervantes	03/09/2026	RENTCafe Reach SEO	Canceled Guest	Good afternoon: This is Laurie at Augusta Court Apartment Homes. I am sorry I missed your call today! Can you tell me which floor plan you are interested in and your planned move date? I look forward to hearing back from you soon! Enjoy your day! Laurie Cervantes for Augusta Court Apartment Homes 713-783-4403 augustacourtmgr@mldcmanagem ent.com	
		p0113189	Stone, REBECCA	Laurie Cervantes	03/09/2026	RENTCafe Reach SEO	Canceled Guest	Good afternoon: This is Laurie at Augusta Court Apartment Homes. I am sorry I missed your call today! Can you tell me which floor plan you are interested in and your planned move date? I look forward to hearing back from you soon! Enjoy your day! Laurie Cervantes for Augusta Court Apartment Homes 713-783-4403 augustacourtmgr@mldcmanagem ent.com	
		p0113202	Phone, Goma	Laurie Cervantes	03/09/2026	Zillow	Canceled Guest	Good afternoon: This is Laurie at Augusta Court Apartment Homes. I am sorry I missed your call today! Can you tell me which floor plan you are interested in and your planned move date? I look forward to hearing back from you soon! Enjoy your day! Laurie Cervantes for Augusta Court Apartment Homes 713-783-4403 augustacourtmgr@mldcmanagem ent.com	
		p0112581	Alanazi, Majed	Laurie Cervantes	03/02/2026	Rentcafe Reach PPC	Canceled Guest	Good afternoon: I do have the B1 available to tour which is \$1,650 a month - 1,350 square feet. The B1 also has the one month free promo (split over two months)I will not have a den for a couple weeks as I just received keys to the move outs. When is your planned move date?	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0112686	Landa, Stephanie	Romil Ygot	03/04/2026	RENTCafe Reach SEO	Canceled Guest	"Augusta Court Special: Get \$500 OFF your first full month! ?? We offer the largest interiors in the Galleria area with hardwood floors and cozy fireplaces. Pet-friendly living in the 77057 ZIP. Visit 1819 Augusta Drive or call (713) 783-4403 to start your application. We look forward to meeting you!"	
		p0112581	Alanazi, Majed	Romil Ygot	03/07/2026	Rentcafe Reach PPC	Canceled Guest	Dear Majed, I hope you enjoyed your visit to our community, and I look forward to helping you find your new home! We sent you an email with an invitation to apply online. Feel free to contact me if you have any additional questions. Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	
		p0113090	Understand, Couldn't	Romil Ygot	03/07/2026	RENTCafe Reach SEO	Canceled Guest	Looking for the perfect location? Your new home at Augusta Court is steps away from world-class dining and shopping at the Galleria! ??? Move in now to get \$500 OFF your first month. Enjoy our 60ft lap pool, sauna, and huge floorplans. Call (713) 783-4403 today to learn more!	
		p0113092	Provided, Not	Romil Ygot	03/07/2026	RENTCafe Reach SEO	Canceled Guest	Looking for the perfect location? Your new home at Augusta Court is steps away from world-class dining and shopping at the Galleria! ??? Move in now to get \$500 OFF your first month. Enjoy our 60ft lap pool, sauna, and huge floorplans. Call (713) 783-4403 today to learn more!	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0113093	Provided, Not	Romil Ygot	03/07/2026	RENTCafe Reach SEO	Canceled Guest	Looking for the perfect location? Your new home at Augusta Court is steps away from world-class dining and shopping at the Galleria! ??? Move in now to get \$500 OFF your first month. Enjoy our 60ft lap pool, sauna, and huge floorplans. Call (713) 783-4403 today to learn more!	
		p0112581	Alanazi, Majed	Laurie Cervantes	03/05/2026	Rentcafe Reach PPC	Canceled Guest	Good afternoon Mr. Alanazi: It was a pleasure visiting with you yesterday. I wanted to send you photos of the two apartment homes for reference but the email bounced. Here is the email I have for you - majalanzi@gmail.com. Please let me know the correct email. If you have any other questions about the application process or the apartments please let me know. I am happy to help. Enjoy the rest of your day! Laurie Cervantes for Augusta Court Apartment Homes 713-783-4403 augustacourtmgr@mldcmanagem ent.com	
		p0113092	Provided, Not	Laurie Cervantes	03/06/2026	RENTCafe Reach SEO	Canceled Guest	To confirm you wish to receive text messages from Augusta Court Apartments, please reply YES. Msg&Data rates may apply.	
		p0112483	Rodriguez, Laura	Laurie Cervantes	03/06/2026	Zillow	Canceled Guest	Good afternoon Laura - Happy Friday ! This is Laurie at Augusta Court - I returned your call but was not able to leave a message. Give me a call if you like, I am here today until 6. Laurie	
		p0112939	Garay, Alba	Laurie Cervantes	03/06/2026	Rentcafe Reach PPC	Canceled Guest	Hi! Thursday the 12th? 2pm? Of course ! Laurie	
		p0112581	Alanazi, Majed	Romil Ygot	03/10/2026	Rentcafe Reach PPC	Canceled Guest	Augusta Court Special: Get \$500 OFF your first full month! ?? We offer the largest interiors in the Galleria area with hardwood floors and cozy fireplaces. Pet-friendly living in the 77057 ZIP. Visit 1819 Augusta Drive or call (713) 783-4403 to start your application. We look forward to meeting you!	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/10/2026	Zillow	Denied	Good afternoon Mr. Alvarez: This is Laurie at Augusta Court Apartment Homes. I am sorry I missed your call. Every Tuesday we have a zoom meeting - company wide. Can you tell me what floor plan you are interested in and your tentative move date? I have one - one bedroom den with two full baths and will not have another one until May. I do have the large two bedroom two bath with one month free split over two months - leasing right now at \$1.599 a month. I look forward to hearing back from you soon. Enjoy your day! Laurie Cervantes for Augusta Court Apartment Homes direct email: augustacourtmgr@mldcmanagem ent.com	
		p0112725	Pearson, Eva	Laurie Cervantes	03/03/2026	RENTCafe Reach SEO	Denied	Good morning: This is Laurie at Augusta Court Apartment Homes. When is your planned move date? What day and time will be good for you to come and tour? I look forward to hearing back from you. Laurie Cervantes for Augusta Court Apartment Homes 713-783-4403 Reply STOP to opt-out of text messages at any time.	
		p0112939	Pearson, Bessie Garay, Alba	Romil Ygot	03/13/2026	Rentcafe Reach PPC	Canceled Guest	Upgrade your lifestyle today! ?? Move into our spacious Galleria apartments and SAVE \$500 on your first full month's rent. 1BRs: Starting at \$1,249 2BRs: Starting at \$1,349 Experience the largest interiors in the area with high ceilings and premium hardwood-style flooring. Call (713) 783-4403 to schedule your tour and claim this deal before it expires!	
		p0113168	Alvarez, Alexander	Romil Ygot	03/13/2026	Zillow	Denied	Good afternoon Mr. Alvarez: I sent you a link to begin the application process. It should be from Rent Cafe. Please let me know if you have any questions - Enjoy your Friday! Laurie	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0113168	Alvarez, Alexander	Romil Ygot	03/12/2026	Zillow	Denied	We have A34 and A43 which will be available in May. We are working on another one that will be available hopefully by the first week of April if not a little sooner. The rent is \$1,349 a month. Laurie	
		p0112403	Lake, Mark	Romil Ygot	03/12/2026	RENTCafe Reach SEO	Canceled Guest	"Looking for the perfect location? Your new home at Augusta Court is steps away from world-class dining and shopping at the Galleria! ??? Move in now to get \$500 OFF your first month. Enjoy our 60ft lap pool, sauna, and huge floorplans. Call (713) 783-4403 today to learn more!"	
		p0104184	ALI, Mohammad	Romil Ygot	03/18/2026	Reply	Canceled Guest	Dear Mohammad, I hope you enjoyed your visit to our community, and I look forward to helping you find your new home! We sent you an email with an invitation to apply online. Feel free to contact me if you have any additional questions. Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com [Merged From p0111739]	
		p0112939	Garay, Alba	Romil Ygot	03/18/2026	Rentcafe Reach PPC	Canceled Guest	Dear Alba, I hope you enjoyed your visit to our community, and I look forward to helping you find your new home! We sent you an email with an invitation to apply online. Feel free to contact me if you have any additional questions. Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0113720	MCGARITY, MARY	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Canceled Guest	Laurie Cervantes for Augusta Court Apartment Homes Good afternoon Mary: This is Laurie at Augusta Court Apartment Homes. I am sorry I missed your calls, right now they are working on my office phones but I am hopeful they will get this repaired soon. Can you tell me which floor plan you are interested in and how soon you are planning to move? Right now, I have A31 which will be available in mid-May. I do have a large two-bedroom two bath that is move in ready leasing for \$1,599 a month with the promotion of one month free (split over two months). Let me know a good day and time for you to come out and tour with me! I look forward to hearing back from you soon! Enjoy your evening. Laurie Cervantes for Augusta Court Apartment Homes - email augustacourtmgr@mldcmanagement.com	
		p0113168	Alvarez, Alexander	Romil Ygot	03/14/2026	Zillow	Denied	Dear Alex, I hope you enjoyed your visit to our community, and I look forward to helping you find your new home! We sent you an email with an invitation to apply online. Feel free to contact me if you have any additional questions. Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	
		p0112939	Garay, Alba	Romil Ygot	03/14/2026	Rentcafe Reach PPC	Canceled Guest	Dear Alba, I hope you enjoyed your visit to our community, and I look forward to helping you find your new home! We sent you an email with an invitation to apply online. Feel free to contact me if you have any additional questions. Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0111299	Dizon, Chloe	Laurie Cervantes	03/15/2026	RENTCafe Reach SEO	Canceled Guest	Hi! This is Chloe Dizon, I was wondering if I'd be able to swing by once the current tenant of A44 moves out to take a peak at the apartment before officially moving in? : Auto-linked SMS.	
		p0111299	Dizon, Chloe	Laurie Cervantes	03/16/2026	RENTCafe Reach SEO	Canceled Guest	Good morning Chloe: The apartment is being painted, etc. Once they complete the make ready process, I will let you know so you can come and see the apartment. Our policy is not to show any apartment until it is ready. Let me know if you have any questions. Have a wonderful Monday! Laurie	
		p0113556	Not provided, Sunny (female)	Laurie Cervantes	03/16/2026	RENTCafe Reach SEO	Canceled Guest	Good morning: This is Laurie at Augusta Court Apartment Homes. Can you tell me your planned move date? I have a one bedroom den that may be available by the beginning of April. After that one I will have two available in May. The rents start at \$1,349 a month and we are current promotion is \$500 off the first full months rent. I look forward to hearing back from you soon! Enjoy your day! Laurie Cervantes for Augusta Court Apartment Homes augustacourtmgr@mldcmanagem ent.com	
		p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Canceled Guest	Good evening: This is Laurie from Augusta Court Apartment Homes. We have the one bedroom den available for end to beginning of April, then again around the third week of May. I do have the large two bedroom two baths available now, they are leasing for \$1.599 a month. D29 is move in ready. Let me know your approximate move date and the floor plan you are interested in - if you have a good day to tour, let me know and I can set you an appointment. Enjoy yoru evening. Laurie Cervantes for Augusta Court Apartment Homes augustacourtmgr@mldcmanagem ent.com	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0113112	Manalang, Kenneth	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Canceled Guest	Good evening: This is Laurie at Augusta Court Apartment Homes. I just wanted to reach out and see if you wanted to reschedule your tour. I have a beautiful 2x2 that is leasing for \$1,599 and the promotion is one month free split over two months! I look forward to hearing back from you. Enjoy your evening. Laurie Cervantes for Augusta Court Apartment Homes augustacourtmgr@mldcmanagem ent.com	
		p0113645	FULLER, LINDA	Laurie Cervantes	03/17/2026	Zillow	Canceled Guest	Good afternoon: This is Laurie at Augusta Court Apartment Homes. I am sorry I missed your call. Please let me know what floor plan you are interested in and your potential move date and I will be happy to provide you with my availability. I have the den available in late April and another one in May. The large 2x2 I have available now. Hope to hear back from you soon! Laurie Cervantes for Augusta Court Apartment Homes augustacourtmgr@mldcmanagem ent.com direct text 832-713-7781	
		p0113320	Lasker, Zachary	Laurie Cervantes	03/16/2026	Property Website	Canceled Guest	Good afternoon Mr. Lasker: This is Laurie at Augusta Court. We just wrapped up B42 which is one of the one bedroom dens. It is leased but I can show it until she moves in. I will be here tomorrow from noon until 530, Wed, and Thur, from 10-6. I expect her to move in Friday afternoon. Let me know if one of these days works for you. Enjoy your evening. Laurie	
		p0113575	Bannis, Clesha	Laurie Cervantes	03/16/2026	Referral - Resident	Canceled Guest	Good afternoon: This is Laurie at Augusta Court. B42 will be available for tour - I look forward to seeing you both tomorrow around 2 pm. Enjoy your evening! Laurie	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0112939	Garay, Alba	Romil Ygot	03/17/2026	Rentcafe Reach PPC	Canceled Guest	Dear Alba, I hope you enjoyed your visit to our community, and I look forward to helping you find your new home! We sent you an email with an invitation to apply online. Feel free to contact me if you have any additional questions. Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	
		p0111299	Dizon, Chloe	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Canceled Guest	You should be able to come out Friday or Monday to look at the apartment. Thanks again! I will text you photos also after the carpet install. Laurie	
		p0111299	Dizon, Chloe	Laurie Cervantes	03/18/2026	RENTCafe Reach SEO	Canceled Guest	Perfect! I will see you then !	
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/16/2026	Zillow	Denied	Good afternoon Mr. Alvarez: They just finished apartment B42 which is leased but available to tour. I am going to walk it shortly to make sure we can show it. The only apartment I will have is A46 which is in the process of getting ready. I am sincerely sorry, my phone system went out during the rain last week and I am waiting for them to come and install new lines and phones. You can text me directly at 832-713-7781 or email me at augustacourtmgr@mldcmanagem ent.com . I also sent you a link for the application. Laurie	
		p0113683	GUILLEN, JAVIER	Laurie Cervantes	03/18/2026	Zillow	Canceled Guest	Good afternoon: This is Laurie at Augusta Court Apartment Homes - Can you tell me your approximate move date and which floor plan you are interested in? I have the large two bedroom move in ready for \$1,599 a month with a one month free offer (split over two months). I will also have a one bedroom den around May. I look forward to hearing from you soon! Enjoy your day! Laurie Cervantes for Augusta Court Apartment Homes email augustacourtmgr@mldcmanagem ent.com	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0113575	Bannis, Clesha	Romil Ygot	03/19/2026	Referral - Resident	Canceled Guest	Dear Clesha, I hope you enjoyed your visit to our community, and I look forward to helping you find your new home! We sent you an email with an invitation to apply online. Feel free to contact me if you have any additional questions. Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.comDear Clesha, I hope you enjoyed your visit to our community, and I look forward to helping you find your new home! We sent you an email with an invitation to apply online. Feel free to contact me if you have any additional questions. Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	
		p0113670	Simmons, CYNTHIA	Vanessa Jane Gabrinez	03/19/2026	RENTCafe Reach SEO	Canceled Guest	To confirm you wish to receive text messages from Augusta Court Apartments, please reply YES. Msg&Data rates may apply. : Auto-linked SMS.	
		p0113768	om, Sam	Laurie Cervantes	03/20/2026	Zillow	Canceled Guest	Good afternoon: This is Laurie from Augusta Court Apartment Homes - I see that you are interested in our one-bedroom dens - can you tell me your approximate move date? I do have one that I can show up through Wednesday the 25th as the future residents will be moving in on Thursday. Let me know if there is a good time and day that will work for you. I look forward to hearing back! Enjoy your weekend ! Laurie Cervantes for Augusta Court Apartment Homes email augustacourtmgr@mldcmanagement.com direct text 832-713-7781	
		p0111299	Dizon, Chloe	Laurie Cervantes	03/20/2026	RENTCafe Reach SEO	Canceled Guest	Hi there! Can you text me Eden's full name and date of birth for the lease? Thanks !	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0114209	Missed, Unknown	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest	LC - Text sent not sure why it is not showing as I did so around 7 PM	
		p0114077	Hixson, Carrie	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest	LC - She will reach out in two weeks with her plans on a tour and her move date.	
		p0114225	reyes, luz	Laurie Cervantes	03/27/2026	Zillow	Canceled Guest	Hi luz, your appointment at Augusta Apartments on 4/2/2026 2:00 PM has been scheduled. Looking forward to meeting you!	
		p0114203	LOPEZ, SOFIA	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest	I had two that I was showing and they are now occupied. I have two one dens coming in May that can be ready for that time frame. One is on the first floor, the other two are on the third floor. We do have elevators. I will be happy to stay in touch with you and let you know when we are close to having a one den ready for your to see. It will be the one on the first floor. Laurie	
		p0114203	LOPEZ, SOFIA	Laurie Cervantes	03/30/2026	RENTCafe Reach SEO	Canceled Guest	You are welcome to come out - I just don't have a den ready to tour. I do have the large two bedroom to show - I am hoping to finish up A46 soon then I can show that one. We will be closed Friday so we have a short week. Laurie	
		p0114311	DONOVAN, RICHARD	Laurie Cervantes	03/30/2026	Rentcafe Reach PPC	Canceled Guest	Good afternoon: This is Laurie from Augusta Court Apartment Homes. I am sorry I missed your call. Can you tell me the floor plan you are interested in and your potential move date? I will have a one-bedroom den 985 square feet around the end of April. I do have the B1 - large two-bedroom two bath and a half available for immediate move in - leasing for \$1,599 a month and one month free - split over two months. I look forward to hearing back from you soon! Laurie Cervantes for Augusta Court Apartment Homes - email augustacourtmgr@mldcmanagem ent.com direct text 832-713-7781	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0114314	Provided, No name	Laurie Cervantes	03/30/2026	RENTCafe Reach SEO	Canceled Guest	Good afternoon: This is Laurie from Augusta Court Apartment Homes. I am sorry I missed your call. Can you tell me the floor plan you are interested in and your potential move date? I will have a one-bedroom den 985 square feet around the end of April. I do have the B1 - large two-bedroom two bath and a half available for immediate move in - leasing for \$1,599 a month and one month free - split over two months. I look forward to hearing back from you soon! Laurie Cervantes for Augusta Court Apartment Homes - email augustacourtmgr@mldcmanagem ent.com direct text 832-713-7781	
		p0114262	Bah, Aissatou	Laurie Cervantes	03/30/2026	Property Website	Canceled Guest	Good afternoon: This is Laurie from Augusta Court Apartment Homes. I am sorry I missed your call. Can you tell me the floor plan you are interested in and your potential move date? I will have a one-bedroom den 985 square feet around the end of April. I do have the B1 - large two-bedroom two bath and a half available for immediate move in - leasing for \$1,599 a month and one month free - split over two months. I look forward to hearing back from you soon! Laurie Cervantes for Augusta Court Apartment Homes - email augustacourtmgr@mldcmanagem ent.com direct text 832-713-7781	
		p0113958	CARTIER, AUTUMN	Laurie Cervantes	03/25/2026	RENTCafe Reach SEO	Canceled Guest	Good afternoon Ms. Cartier: This is Laurie at Augusta Court. I just wanted to touch base with you and let you know that we will have a first floor one-bedroom available next month, then two others in May. I have a den to tour through tomorrow, then it will be occupied. Please reach out with any questions you have - I am happy to help! Enjoy the rest of your day! Laurie Cervantes for Augusta Court Apartment Homes - Email - augustacourtmgr@mldcmanagem ent.com direct text 832-713-7781	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0114077	Hixson, Carrie	Laurie Cervantes	03/25/2026	RENTCafe Reach SEO	Canceled Guest	Good afternoon This is Laurie at Augusta Court. I just wanted to touch base with you and let you know that we will have a first floor one-bedroom available next month, then two others in May. I have a den to tour through tomorrow, then it will be occupied. Please reach out with any questions you have - I am happy to help! Enjoy the rest of your day! Laurie Cervantes for Augusta Court Apartment Homes - Email - augustacourtmgr@mldcmanagement.com direct text 832-713-7781 Reply STOP to opt-out of text messages at any time.	
		p0109884	Neff, William	Laurie Cervantes	03/26/2026	Property Website	Canceled Guest	Hi there! I have a one den that will be available on the first floor - it has carpet in the bedroom only, granite counters, the den is enclosed and it has a large patio. I should have this one around the end of next month. The rent is \$1,349 a month. Let me know if you have any questions - Happy to help. Laurie	
		p0113958	Neff, Laura CARTIER, AUTUMN	Laurie Cervantes	03/26/2026	RENTCafe Reach SEO	Canceled Guest	LC - she wants to come and tour she reached out to my Google number. She is looking for something in June. Den floor plan	
		p0114077	Hixson, Carrie	Laurie Cervantes	03/26/2026	RENTCafe Reach SEO	Canceled Guest	LC - She reached out to me via my Google number wanting to schedule a tour.	
		p0111299	Dizon, Chloe	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest	If I am not here I will be right right back - I just want to make sure the keys work etc. Laurie	

Traffic Detail

Property: Augusta Apartments (agap)
From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
		p0114209	Missed, Unknown	Laurie Cervantes	03/27/2026	RENTCafe Reach SEO	Canceled Guest	Good afternoon, This is Laurie at Augusta Court— Could you please let me know your anticipated move date and which floor plan you're interested in? I will have a one-bedroom with a den available toward the end of April, currently leasing for \$1,349 per month. I also have a spacious two-bedroom, two-and-a-half bath available now for \$1,599 per month. While I do not have a den available to tour at the moment, I would be happy to keep in touch and notify you as soon as one is ready so you can schedule a visit. I look forward to hearing from you soon! Laurie Cervantes Augusta Court Apartment Homes Email: [Augustacourtmgr@mldcmanagement.com] (mailto:Augustacourtmgr@mldcmanagement.com) Direct Text: 832-713-7781 *Pricing and promotions subject to change without notice.*	
		p0114055	Phone, Zillow	Laurie Cervantes	03/25/2026	Zillow	Canceled Guest	Good morning: This is Laurie at Augusta Court Apartment Homes! I am excited you are considering us for your new home! Can you take a moment and let me know which floor plan you are interested in and your potential move date? I have the den floor plan coming available in late April and May. I have the large two bedrooms available now with a promotion of one month free split over two months - reduced rent \$1,599 a month. I look forward to hearing back from you soon! Laurie Cervantes for Augusta Court Apartment Homes email - augustacourtmgr@mldcmanagement.com	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
A3-agap	A44-415	p0111885	Miles, Dean	Laurie Cervantes	03/26/2026	RENTCafe Reach SEO	Resident	Good morning Mr. Miles. You will pay the pro-rate which is just the days of this month then on April 1, you will pay April's rental charges less the \$500 promotion. I am still waiting on Chloe to sign the lease. I will also need proof of electricity as well. This can be sent directly to my email - augustacourtmgr@mldcmanagem ent.com. I will send you the welcome letter shortly. Laurie	
A3-agap	A44-415	p0111885	Dizon, Chloe Miles, Dean	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Resident	Hi there! Sounds perfect. I will get the information to Blue Moon and get the lease generated. Chloe should be able to come out Friday or Monday to look at the apartment. Thanks again! Laurie	
A3-agap	B42-427	p0112854	Dizon, Chloe Swanson, Jaida	Laurie Cervantes	03/12/2026	RENTCafe Reach SEO	Resident	Hi! I wanted to let you know that I can not show the apartment today. I was waiting on the carpet yesterday and the weather caused them to cancel so I am hopeful they can do it tomorrow for us. I am really sorry but the weather not only cancelled that but a lot of the contract work didn't get done in addition to Republic not picking up our dumpsters. Laurie	
A3-agap	B42-427	p0112854	Swanson, Jaida	Laurie Cervantes	03/06/2026	RENTCafe Reach SEO	Resident	Me too - have a great weekend !	
A3-agap	B42-427	p0112854	Swanson, Jaida	Laurie Cervantes	03/03/2026	RENTCafe Reach SEO	Resident	Good morning: This is Laurie at Augusta Court Apartment Homes. When is your planned move date? I see that you are interested in B42. In order to complete the application, the application and admin fee must be paid - then the application will process. Laurie Cervantes for Augusta Court Apartment Homes 713-783-4403	

Traffic Detail

Property: Augusta Apartments (agap)
From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
A3-agap	B42-427	p0112854	Swanson, Jaida	Laurie Cervantes	03/06/2026	RENTCafe Reach SEO	Resident	Hi there! The apartment has been painted and the clean is scheduled. I have to walk it after they clean it to see what else is left to do. I can let you know when it is ready to tour. We are closed on weekends, but if that is the only time you are free, you know I live here and I don't mind popping in and meeting you. Laurie	
B1F-agap	C39-330	p0113537	Jones, Dequesia	Romil Ygot	03/17/2026	RENTCafe Reach SEO	Denied	Dear Dequesia, I hope you enjoyed your visit to our community, and I look forward to helping you find your new home! We sent you an email with an invitation to apply online. Feel free to contact me if you have any additional questions. Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	
B1F-agap	D29-240	p0113670	Simmons, CYNTHIA	Laurie Cervantes	03/30/2026	RENTCafe Reach SEO	Canceled Guest	Good afternoon Ms. Simmons: I hope you are feeling better today! I just wanted to reach out and see if you wanted to reschedule your tour. I am here Tuesday through Thursday this week as we will be closed Friday and return on Monday. I look forward to hearing back from you soon! Laurie at Augusta Court.	

Traffic Detail

Property: Augusta Apartments (agap)
From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
B1P-agap	C40-439	p0112725	Pearson, Eva	Romil Ygot	03/19/2026	RENTCafe Reach SEO	Denied	" I hope you enjoyed your visit to our community—it was a pleasure having you here! I’d love to help you take the next step toward making this your new home. We’ve sent you an email with an invitation to apply online, and I’d be happy to walk you through the process if you’d like. Please don’t hesitate to reach out with any questions or if you’d like to schedule another visit. We’re excited to welcome you into our community! Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	
B1P-agap	C40-439	p0112725	Pearson, Bessie Pearson, Eva	Laurie Cervantes	03/09/2026	RENTCafe Reach SEO	Denied	Happy Monday to you also ! And Monday it is lol. That will be fine. Just let me know what time you would like to come out so I make sure I am here. Have a great rest of your day! Laurie	
B1P-agap	C40-439	p0112725	Pearson, Bessie Pearson, Eva	Romil Ygot	03/18/2026	RENTCafe Reach SEO	Denied	I hope you enjoyed your visit to our community—it was a pleasure having you here! I’d love to help you take the next step toward making this your new home. We’ve sent you an email with an invitation to apply online, and I’d be happy to walk you through the process if you’d like. Please don’t hesitate to reach out with any questions or if you’d like to schedule another visit. We’re excited to welcome you into our community! Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	
			Pearson, Bessie						

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
B1P-agap	C40-439	p0112725	Pearson, Eva	Laurie Cervantes	03/16/2026	RENTCafe Reach SEO	Denied	Hi Eva, your appointment at Augusta Apartments on 3/17/2026 2:00 PM has been scheduled. Looking forward to meeting you!	
B1P-agap	C40-439	p0112725	Pearson, Bessie Pearson, Eva	Romil Ygot	03/14/2026	RENTCafe Reach SEO	Denied	Dear Eva, I hope you enjoyed your visit to our community, and I look forward to helping you find your new home! We sent you an email with an invitation to apply online. Feel free to contact me if you have any additional questions. Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	
B1P-agap	C40-439	p0112725	Pearson, Bessie Pearson, Eva	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Denied	Hi Ms. Pearson: I just got your message. My phone is still out - we are waiting for the techs to confirm the date of repair. You can text me here, or at 832-713-7781 or email augustacourtmgr@mldcmanagement.com . I am here today until 530. Laurie	
B1P-agap	C40-439	p0112725	Pearson, Bessie Pearson, Eva	Laurie Cervantes	03/13/2026	RENTCafe Reach SEO	Denied	Good afternoon Ms. Pearson! Happy Friday! I just wanted to check in with you. Let me know what works for you next week. The only day I come in around noon is Tuesday as we have a weekly call from 10 am until it ends. Have a wonderful weekend! Laurie	
B1P-agap	C40-439	p0112725	Pearson, Bessie Pearson, Eva	Laurie Cervantes	03/06/2026	RENTCafe Reach SEO	Denied	Thank you - you as well.	
B2F-agap	A34-315	p0110132	Pearson, Bessie Novy, Jared	Laurie Cervantes	03/27/2026	Property Website	Canceled Guest	That apartment is on the 3rd. All three coming up are on the third floor. Does that work for you? I may have one on the first floor coming up and can let you know for sure if you are interested. Laurie	
B2F-agap	A34-315	p0110132	Novy, Jared	Laurie Cervantes	03/27/2026	Property Website	Canceled Guest	Good morning: I am sure that the apartment will be ready before your needed date. Laurie	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
B2F-agap	A34-315	p0110132	Novy, Jared	Laurie Cervantes	03/26/2026	Property Website	Canceled Guest	Good afternoon Mr. Novy: A34 is still available - don't forget to start your application soon so you won't lose this one. Let me know if you have any questions - enjoy your evening. Laurie at Augusta Court Apartments - email - augustacourtmgr@mldcmanagem ent.com	
B2F-agap	A34-315	p0110132	Novy, Jared	Laurie Cervantes	03/16/2026	Property Website	Canceled Guest	Hi Jared - It's Laurie at Augusta Court. I see you started the application process. If you are having trouble with Rent Cafe, you are welcome to bring in a money order. They have them at HEB which is super close. Let me know if you have any questions or if I can help. Enjoy your evening. Laurie	
B2F-agap	A34-315	p0110132	Novy, Jared	Romil Ygot	03/19/2026	Property Website	Canceled Guest	I hope you enjoyed your visit to our community—it was a pleasure having you here! I'd love to help you take the next step toward making this your new home. We've sent you an email with an invitation to apply online, and I'd be happy to walk you through the process if you'd like. Please don't hesitate to reach out with any questions or if you'd like to schedule another visit. We're excited to welcome you into our community! Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	
B2F-agap	A34-315	p0110132	Novy, Jared	Romil Ygot	03/18/2026	Property Website	Canceled Guest	Dear Jared, I hope you enjoyed your visit to our community, and I look forward to helping you find your new home! We sent you an email with an invitation to apply online. Feel free to contact me if you have any additional questions. Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
SMS (Qualified)									
B2F-agap	A34-315	p0110132	Novy, Jared	Laurie Cervantes	03/14/2026	Property Website	Canceled Guest	Dear Jared, I hope you enjoyed your visit to our community, and I look forward to helping you find your new home! We sent you an email with an invitation to apply online. Feel free to contact me if you have any additional questions. Sincerely, Romil Ygot 1819 August Drive Houston, TX 77057 (713) 783-4403 https://www.augustacourt.com	
B2F-agap	A34-315	p0110132	Novy, Jared	Laurie Cervantes	03/30/2026	Property Website	Canceled Guest	No worries - we can always change the apartment after your application is completed. I can let you know as things change. Laurie	
B2F-agap	A34-315	p0110132	Novy, Jared	Laurie Cervantes	03/31/2026	Property Website	Canceled Guest	Oh no I am so so sorry Mr. Novy.	
B2F-agap	D45-444	p0107228	Anjos, Debora	Laurie Cervantes	03/26/2026	RENTCafe Reach SEO	Prospect	Hi! This is Laurie at Augusta. Right now I have three available dens and all three are on the third floor - two in building A and one in building D - they will be available around mid to end of May. Laurie	
B2F-agap	D45-444	p0107228	Anjos, Debora	Laurie Cervantes	03/02/2026	RENTCafe Reach SEO	Prospect	Hi! Not yet, he just moved out Saturday.	
B2P-agap	A46-413	p0112752	Drones, Mariah	Romil Ygot	03/03/2026	RENTCafe Reach SEO	Canceled Guest	Looking for the perfect location? Your new home at Augusta Court is steps away from world-class dining and shopping at the Galleria! ??? Move in now to get \$500 OFF your first month. Enjoy our 60ft lap pool, sauna, and huge floorplans. Call (713) 783-4403 today to learn more!	
Total SMS (Qualified) Events				97					
Walk-In (Qualified)									
		p0114203	LOPEZ, SOFIA	Laurie Cervantes	03/31/2026	RENTCafe Reach SEO	Canceled Guest	LC - Here to see a two bedroom	
		p0114369	Lagow, Illiyana	Laurie Cervantes	03/31/2026	RENTCafe Reach SEO	Canceled Guest	LC - Here to see a two bedroom for July 1	
		p0113949	Nagy, Myles	Laurie Cervantes	03/23/2026	Drive By	Canceled Guest	LC - A3 floor plan	
		p0112581	Alanazi, Majed	Laurie Cervantes	03/04/2026	Rentcafe Reach PPC	Canceled Guest	LC - Here to see a B1	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Walk-In (Qualified)									
		p0075869	Miller, Patricia	Laurie Cervantes	03/05/2026	Zillow	Prospect	LC - She is going to stay through June at Tuscany then come over to us. She has surgery in April and should be ready to move by then.	
		p0112725	Pearson, Eva	Laurie Cervantes	03/03/2026	RENTCafe Reach SEO	Denied	LC - Here to see a large two bedroom	
		p0112686	Pearson, Bessie Landa, Stephanie	Laurie Cervantes	03/02/2026	RENTCafe Reach SEO	Canceled Guest	LC - here to see a den - showing a large two just for interior	
		p0110132	Novy, Jared	Laurie Cervantes	03/13/2026	Property Website	Canceled Guest	First contact [Merged From p0113452]	
		p0110132	Novy, Jared	Laurie Cervantes	03/13/2026	Property Website	Canceled Guest	LC - Works at VTG and came in about a one bedroom. Invited him to come back on Tuesday to see the interior. I put him on A46 so he can finish up the application process. He was here about two months ago. Lease up in April wants to move end of April - We should have A46 and or D21 ready by then.	
		p0112939	Garay, Alba	Laurie Cervantes	03/12/2026	Rentcafe Reach PPC	Canceled Guest	LC - Looking for a den for early April and or May	
		p0113575	Bannis, Clesha	Laurie Cervantes	03/16/2026	Referral - Resident	Canceled Guest	LC - Text when she can see B42	
		p0113168	Alvarez, Alexander	Laurie Cervantes	03/17/2026	Zillow	Denied	LC - Here to see a one bedroom.	
		p0110132	Novy, Jared	Laurie Cervantes	03/17/2026	Property Website	Canceled Guest	LC - Came to see a den	
		p0111885	Miles, Dean	Laurie Cervantes	03/23/2026	RENTCafe Reach SEO	Resident	LC - Chloe came to walk the apartment before their move in	
		p0113844	Dizon, Chloe Baikoglu, Noel	Laurie Cervantes	03/23/2026	Property Website	Canceled Guest	LC - Here to see the large two bedroom - showed D29 and C39 interest is in C40. Floor is being put in tomorrow, also missing handles on cabinets in kitchen. Concern about putting on a filter for the water in the kitchen	
Total Walk-In (Qualified) Events			15						
Web (Qualified)									
		p0114396	Cortez, Angela	Property Website	03/31/2026	Zillow	Canceled Guest	First Contact Contact Reason: Request Details; Interested in property: MLDC Management LLC - Augusta Court Apartments - I am interested in Unit A34-315, 2 Bedrooms B2 floor plan and other available 2 Bedrooms. I'd like to schedule a viewing. Please let me know when th	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Web (Qualified)									
		p0113670	Simmons, CYNTHIA	Property Website	03/21/2026	RENTCafe Reach SEO	Canceled Guest	Multi Login Prospect Match Criteria : Unique Last Name and Email	
		p0113670	Simmons, CYNTHIA	Property Website	03/21/2026	RENTCafe Reach SEO	Canceled Guest	Prospect Registration Prospect Match Criteria : First Name,Last Name and Phone	
		p0114420	Matos, Jorge	Property Website	03/31/2026	Zillow	Prospect	First Contact Contact Reason: Request Details; Interested in property: MLDC Management LLC - Augusta Court Apartments - I'm interested in your property. Credit Score Range: 720 to 850Desired lease length: 12. Income (yearly): 75000. Pets: 1;	
		p0114369	Lagow, Illiyana	Property Website	03/31/2026	RENTCafe Reach SEO	Canceled Guest	First Contact Contact Reason: Schedule Tour; Tour Details - 3/31/2026 1:30 PM; Looking for a 2 bedroom!	
		p0113844	Baikoglu, Noel	Property Website	03/20/2026	Property Website	Canceled Guest	First Contact Contact Reason: Schedule Tour; Tour Details - 3/23/2026 4:00 PM; I would like to look at 2BDR options, to move before the end of the month	
		p0112764	Pham, Huynh Khanh Vy	Property Website	03/01/2026	Property Website	Canceled Guest	First Contact Contact Reason: Request Details;	
		p0112734	Coleman, George	Property Website	03/01/2026	Zillow	Canceled Guest	First Contact Contact Reason: Request Details; Interested in property: MLDC Management LLC - Augusta Court Apartments - I'm interested in your property and would like to move forward. Can you send me an application for this property? Email: gcoleman373@gmail.com Credi	
		p0112939	Garay, Alba	Property Website	03/04/2026	Rentcafe Reach PPC	Canceled Guest	First Contact Contact Reason: Request Details; Floorplan Assistant Data - Budget: , Beds: 2, Baths: 2, Pets: No, Move in: In the next few months, Amenities: , Interested in: B2	
		p0112939	Garay, Alba	Property Website	03/04/2026	Rentcafe Reach PPC	Canceled Guest	Schedule Tour Prospect Match Criteria : Unique Last Name and Email Comments : Looking for a tour for the B2 and A3 units	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Web (Qualified)									
		p0114077	Hixson, Carrie	Property Website	03/25/2026	RENTCafe Reach SEO	Canceled Guest	First Contact Contact Reason: Request Details; Floorplan Assistant Data - Budget: , Beds: 2, Baths: 2, Pets: Yes, Move in: In the next few months, Amenities: , Interested in: B2	
		p0112912	Tan, Cai Chin	Property Website	03/04/2026	Rentcafe Reach PPC	Canceled Guest	First Contact Contact Reason: Request Details;	
		p0113060	Holland, Ethan	Property Website	03/06/2026	Property Website	Canceled Guest	First Contact Contact Reason: Schedule Tour; Tour Details - 4/1/2026 1:00 PM; Good Morning, I am moving to Houston this summer, and a friend of mine lives in your building and highly recommends it! I have looked into it and think this would be a wonderful fit for me.	
		p0113168	Alvarez, Alexander	Property Website	03/08/2026	Zillow	Denied	First Contact Contact Reason: Request Details; Interested in property: MLDC Management LLC - Augusta Court Apartments - Hello, I'd like more information about Augusta Court Apartments.	
		p0113320	Lasker, Zachary	Property Website	03/11/2026	Property Website	Canceled Guest	First Contact Contact Reason: Schedule Tour; Tour Details - 3/20/2026 10:30 AM; If you have anything for this current week, please let me know!	
		p0113112	Manalang, Kenneth	Property Website	03/06/2026	RENTCafe Reach SEO	Canceled Guest	First Contact Contact Reason: Schedule Tour; Tour Details - 3/17/2026 3:30 PM; Touring for potential 1-2 beds below a \$1800 price range to move into around the end of April. Will be touring alone but moving in with my partner.	
		p0113768	om, Sam	Property Website	03/19/2026	Zillow	Canceled Guest	First Contact Contact Reason: Request Details; Interested in property: MLDC Management LLC - Augusta Court Apartments - I would like to schedule a tour. I am interested in:A34-315 Credit Score Range: 720 to 799Desired lease length: 6. Income (yearly): 120000. Pets: 1;	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Web (Qualified)									
		p0113798	Mims, Kenya	Property Website	03/20/2026	RENTCafe Reach SEO	Canceled Guest	First Contact Contact Reason: Schedule Tour; Tour Details - 3/23/2026 4:30 PM; This is Chris Dillard (Realtor/Apt Locator) on behalf of Kenya confirming this tour. You can also email me at chrisd@dillardproperty.com with any questions. Thanks!	
		p0112725	Pearson, Eva	Property Website	03/25/2026	RENTCafe Reach SEO	Denied	Schedule Tour Prospect Match Criteria : Unique Last Name and Email Comments : I would like to see a two bedroom please	
		p0114225	Pearson, Bessie reyes, luz	Property Website	03/27/2026	Zillow	Canceled Guest	First Contact Contact Reason: Request Details; Interested in property: MLDC Management LLC - Augusta Court Apartments - I would like to schedule a tour. Credit Score Range: 660 to 719 Desired lease length: 12. Income (yearly): 99996. Pets: 1;	
		p0114262	Bah, Aissatou	Property Website	03/28/2026	Property Website	Canceled Guest	First Contact Contact Reason: Request Details; Floorplan Assistant Data - Budget: , Beds: 2, Baths: 2, Pets: No, Move in: In the next few months, Amenities: , Interested in: B2	
		p0114292	Rodrigue, Jada	Property Website	03/30/2026	Zillow	Canceled Guest	First Contact Contact Reason: Request Details; Interested in property: MLDC Management LLC - Augusta Court Apartments - Good Morning, my husband and I are very interested in your unit at Augusta Dr. We wanted to ask if you'd be open to a lease where we host short-term	

Traffic Detail

Property: Augusta Apartments (agap)

From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Web (Qualified)									
		p0114292	Rodrigue, Jada	Property Website	03/30/2026	Zillow	Canceled Guest	Contact Us Prospect Match Criteria : Unique Last Name and Email Comments : Good Morning, my husband and I are very interested in your unit at Augusta Dr. We wanted to ask if you'd be open to a lease where we host short-term stays for business travelers and professionals. We guarantee rent is paid on time every month and take care of professional cleaning and upkeep to keep the unit in excellent condition. We're also open to paying a higher deposit for the flexibility. Would that be something you'd consider?	
		p0114203	LOPEZ, SOFIA	Property Website	03/30/2026	RENTCafe Reach SEO	Canceled Guest	Schedule Tour Prospect Match Criteria : First Name,Last Name and Phone Comments : I discussed viewing the 2b 2ba with Laurie. Our lease ends 5/31. Thank you!	
		p0112725	Pearson, Eva	Property Website	03/27/2026	RENTCafe Reach SEO	Denied	Prospect Registration Prospect Match Criteria : Unique Last Name and Email	
A3-agap	B42-427	p0112854	Pearson, Bessie Swanson, Jaida	Property Website	03/03/2026	RENTCafe Reach SEO	Resident	First Contact Contact Reason: Request Details; Beds: 1; Baths: 2; Unit - Name: B42-427; Interested In: A3-1x2 w/Den, A3-1x2 w/den, A3-1X2 w/Den,	
B1F-agap	C39-330	p0113537	Jones, Dequesia	Property Website	03/15/2026	RENTCafe Reach SEO	Denied	First Contact Contact Reason: Request Details; Beds: 2; Baths: 2.5; Unit - Name: C39-330; Interested In: B1-2x2.5, B1-2x2.5, B1-2x2.5,	
B1F-agap	D29-240	p0113734	Jones, Deianna	Property Website	03/19/2026	Property Website	Canceled Guest	First Contact Contact Reason: Request Details; Beds: 2; Baths: 2.5; Unit - Name: D29-240; Interested In: B1-2x2.5, B1-2x2.5, B1-2x2.5,	
B1P-agap	A30-319	p0112725	Pearson, Eva Pearson, Bessie	Property Website	03/27/2026	RENTCafe Reach SEO	Denied	Multi Login Prospect Match Criteria : Unique Last Name and Email	

Traffic Detail

Property: Augusta Apartments (agap)
From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Web (Qualified)									
B2P-agap	A46-413	p0112752	Drones, Mariah	Property Website	03/01/2026	RENTCafe Reach SEO	Canceled Guest	First Contact Contact Reason: Request Details; Beds: 2; Baths: 2; Unit - Name: A46-413; Interested In: B2- 2x2 Conversion, B2F 2x2 Conversion, B2P-2x2 Conversion,	
Total Web (Qualified) Events				30					
Web Visit (Qualified)									
		p0115293	Charles, Garvens	Property Website	03/06/2026	RENTCafe Reach SEO	Prospect	Voyager Source: RENTCafe Reach SEO Referral URL: https://www.google.com Page URL: https://www.augustacourt.com Page QS: rcstdid=Mg== -YRjTEizZPgM=&utm_source=GMB &utm_medium=organic	
		p0113670	Simmons, CYNTHIA	Property Website	03/10/2026	RENTCafe Reach SEO	Canceled Guest	Voyager Source: RENTCafe Reach SEO Standard Source: Organic Search Referral URL: https://www.google.com Page URL: https://www.augustacourt.com/fl oorplans	
		p0113320	Lasker, Zachary	Property Website	03/09/2026	Property Website	Canceled Guest	Voyager Source: Property Website Page URL: https://www.augustacourt.com/fl oorplans	
		p0113537	Jones, Dequesia	Property Website	03/15/2026	RENTCafe Reach SEO	Denied	Voyager Source: RENTCafe Reach SEO Referral URL: https://www.google.com Page URL: https://www.augustacourt.com Page QS: rcstdid=Mg== -YRjTEizZPgM=&utm_source=GMB &utm_medium=organic	
		p0114262	Bah, Aissatou	Property Website	03/24/2026	Property Website	Canceled Guest	Voyager Source: Property Website Page URL: https://www.augustacourt.com	
		p0113958	CARTIER, AUTUMN	Property Website	03/23/2026	RENTCafe Reach SEO	Canceled Guest	Voyager Source: RENTCafe Reach SEO Referral URL: https://www.bing.com Page URL: https://www.augustacourt.com Page QS: rcstdid=Mg== -YRjTEizZPgM=	
Total Web Visit (Qualified) Events				6					

Traffic Detail

Property: Augusta Apartments (agap)
From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Show (Qualified)									
A3-agap	B42-427	p0113949	Nagy, Myles	Laurie Cervantes	03/23/2026	Drive By	Canceled Guest	First Show. First Show. LC - Showed B42 he wants an A3 which I will not have available until May and I am not sure if he can wait as he is living in a condo that is currently for sale.	
A3-agap	B42-427	p0112854	Swanson, Jaida	Laurie Cervantes	03/03/2026	RENTCafe Reach SEO	Resident	Virtual showing from RENTCafe online submit application	
B1F-agap	C39-330	p0113537	Jones, Dequesia	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Denied	Virtual showing from RENTCafe online submit application	
B1F-agap	C49-430	p0112939	Garay, Alba	Laurie Cervantes	03/12/2026	Rentcafe Reach PPC	Canceled Guest	First Show. LC - Showed C49 so she could at least see the inside of a unit, I do not have a den ready to show.	
B1F-agap	C49-430	p0112725	Pearson, Eva	Laurie Cervantes	03/03/2026	RENTCafe Reach SEO	Denied	First Show. LC - Really likes the fourth floor. I told her about C40 on the other end which is also on the fourth floor.	
B1F-agap	C49-430	p0112686	Pearson, Bessie	Laurie Cervantes	03/02/2026	RENTCafe Reach SEO	Canceled Guest	First Show. LC - Here to see a den	
B1F-agap	D29-240	p0112581	Landa, Stephanie	Laurie Cervantes	03/04/2026	Rentcafe Reach PPC	Canceled Guest	First Show. LC - Showed D29 and the location of A30 with previous photos I had of A30 on my computer. Will also send email of photos so he can decide which he prefers.	
B1F-agap	D29-240	p0113844	Alanazi, Majed	Laurie Cervantes	03/23/2026	Property Website	Canceled Guest	First Show. LC - Showed D29 and C39 He is interested in C40 which is getting flooring tomorrow. Showed him photos of what I did have for this apartment.	
B1F-agap	D29-240	p0114369	Baikoglu, Noel	Laurie Cervantes	03/31/2026	RENTCafe Reach SEO	Canceled Guest	First Show. LC - Showed D29 - she is moving in July	
B2P-agap	A46-413	p0113168	Lagow, Illiyana	Laurie Cervantes	03/17/2026	Zillow	Denied	Virtual showing from RENTCafe online submit application	
Total Show (Qualified) Events				10					
Application Approved									
A3-agap	A44-415	t0012598	Miles, Dean	Laurie Cervantes	03/08/2026	RENTCafe Reach SEO	Applicant		
A3-agap	B42-427	t0012700	Dizon, Chloe	Laurie Cervantes	03/06/2026	RENTCafe Reach SEO	Applicant		Apartment Damaged
B1F-agap	C49-430	t0012688	Nguyen, Trung	Laurie Cervantes	03/07/2026	Textbot	Applicant		Apartment Damaged
Total Application Approved Events				3					
Application Denied									
B1F-agap	C39-330	t0012801	Jones, Dequesia	Laurie Cervantes	03/20/2026	RENTCafe Reach SEO	Denied		Unqualified - Rental History

Traffic Detail

Property: Augusta Apartments (agap)
From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Application Denied									
B1P-agap	A30-319	t0012875	Pearson, Eva Pearson, Bessie	Laurie Cervantes	03/31/2026	RENTCafe Reach SEO	Denied		Applicant Did Not Pay Fees
B2P-agap	A46-413	t0012800	Alvarez, Alexander	Laurie Cervantes	03/21/2026	Zillow	Denied		Applicant Did Not Pay Fees
Total Application Denied Events			3						
Submit Application									
A3-agap	B42-427	t0012700	Swanson, Jaida	Laurie Cervantes	03/03/2026	RENTCafe Reach SEO	Applicant	Online Leasing	
B1F-agap	C39-330	t0012801	Jones, Dequesia	Laurie Cervantes	03/17/2026	RENTCafe Reach SEO	Applicant	Online Leasing	
B1F-agap	C49-430	t0012688	Nguyen, Trung Pham, Vy	Laurie Cervantes	03/01/2026	Textbot	Applicant	Online Leasing	
B1P-agap	A30-319	t0012875	Pearson, Eva Pearson, Bessie	Laurie Cervantes	03/30/2026	RENTCafe Reach SEO	Applicant	Online Leasing	
B2P-agap	A46-413	t0012800	Alvarez, Alexander	Laurie Cervantes	03/17/2026	Zillow	Applicant	Online Leasing	
Total Submit Application Events			5						

Traffic Detail

Property: Augusta Apartments (agap)
From: 03/01/2026 To: 03/31/2026

Unit type	Unit	Applicant/ Prospect	Name	Agent Name	Event Date	Source	Status	Notes	Result/ Reason
Total for Augusta Apartments (agap)				683					
Grand Total				683					

Unit Type	Application Approved	Application Denied	Appointment (Qualified)	Call (Qualified)	Canceled Guest (Qualified)	Email (Qualified)	Follow Up (Qualified)	Other (Qualified)	Reactivated Guest (Qualified)	Rent Override (Qualified)	Return Visit (Qualified)	Show (Qualified)	SMS (Qualified)	Submit Application	Walk-In (Qualified)	Web (Qualified)	Web Visit (Qualified)	Total
A3-agap - A3-1X2 w/Den	2	0	0	0	0	0	0	1	0	0	1	2	6	1	0	1	0	14
B1F-agap - B1-2x2.5	1	1	0	5	1	6	0	9	0	0	0	7	2	2	0	2	0	36
B1P-agap - B1-2x2.5	0	1	1	4	0	6	0	1	0	1	0	0	8	1	0	1	0	24
B2F-agap - B2F 2x2 Conversion	0	0	0	0	0	6	0	2	0	0	0	0	11	0	0	0	0	19
B2P-agap - B2P-2x2 Conversion	0	1	0	0	1	3	0	1	0	1	0	1	1	1	0	1	0	11
Unspecified	0	0	10	144	35	164	46	61	2	0	2	0	69	0	15	25	6	579
Total	3	3	11	153	37	185	46	75	2	2	3	10	97	5	15	30	6	683